# Request for Proposal (RFP \#040823) Food Service Management Company Services 

Nonprofit School - KIPP Memphis Public Schools

During the solicitation process, Respondents are not permitted to contact KIPP Memphis Board Members and staff regarding the posted solicitation. Failure to adhere to this requirement may subject the respondent to immediate disqualification.

Questions or requests for clarification of technical issues and terms pertaining to this RFP must be submitted in writing via e-mail to Gwendolyn Johnson at giohnson@kippmemphis.org by March 23, 2023 @ 10:00 AM CST.

NAME OF FIRM

ADDRESS

PHONE \# FAX \#

CITY
STATE
ZIP CODE

AUTHORIZED REPRESENTATIVE NAME

## Section 1: Instructions to Bidders

1.1. Notice of Request for Proposals - Seeking proposals for providing food service management services for KIPP Memphis Public schools (KMPS) participation in the United States Department of Agriculture's School Nutrition Programs and sets forth the terms and conditions applicable to the proposed procurement. Upon acceptance, this document shall constitute the Fixed -Fee contract (Contract) between the offeror and the school food authority.
1.2. Pre-proposal meeting/facility tour —to take place on March 22, 2023 at 9:00 a.m. cst (location: 2110 Howell Ave., Memphis, TN 38108). Attendance at the pre-proposal meeting is not mandatory.
1.3. Bid submission date (see 2.1).
1.4. Questions-All questions should be directed to Gwendolyn Johnson at gjohnson@kippmemphis.org and submitted by email no later than 10:00 am cst on March 23, 2023. Questions that are deemed to be substantive in nature will be responded to in the form of an addendum and posted on KMPS website by Close of Business (COB) on March 23, 2023, website: https://www.kippmemphis.org/procurement. Please do not submit question in PDF format.
1.5. Hereinafter, school food authority (SFA) shall refer to KIPP Memphis Public Schools.
1.6. Hereinafter, Food Service Management Company (FSMC) shall refer to the contractor awarded this contract.
1.7. If clarification of the specifications/instructions is required, the SFA will clarify the specifications/instructions in the form of an addendum issued to all prospective respondents. If the SFA issues any changes to this Request for Proposal (RFP), acknowledgement of receipt of such changes should be made to the SFA in writing attention: Gwendolyn Johnson, signed by an individual authorized to legally bind the respondent, and included in the respondent's proposal package. If changes to the RFP are not acknowledged, the SFA retains the right to reject the bid as non-responsive. No addenda will be issued within seven working days of proposal due date/time. Should the SFA determine that clarification of the specifications/instructions is necessary within seven working days of the proposal due date/time, the due date/time of proposals will be delayed to allow issuing of an addendum.
1.8. The subject matter of this RFP is subject to legislative changes either by the federal or state government. If any such changes occur prior to contract award, then all bidders will have the opportunity to modify their bids to reflect such changes. If any such changes occur after a contract award has been made, then the SFA (i) reserves the right to negotiate modifications to the contract reflecting such legislative changes; and (ii) shall have no obligation to provide unsuccessful bidders with the opportunity to modify their proposals to reflect such legislative changes.

- March 8, 2023, bid available to public
- March 22, 2023 @ 9:00 am cst, pre-proposal meeting/facility tour information
- March 23, 2023 by 10:00 am cst, questions due
- March 23, 2023 by COB, questions \& answers available on website
- April 6, 2023 by 1:00 pm cst, proposals due
- April 11, 2023, date for vendor presentation
- No later than April 24, 2023, SFA recommendation to TDOE
- By May 31, 2023, contract award - fully executed
- July 1, 2023, awarded vendor begins services


## Section 2: General Conditions

2.1 Proposals shall be submitted on the forms provided with these specifications. Proposals (5 copies) shall be in a sealed envelope properly marked with the title of the RFP, the due date and time, and delivered to 2670 Union Ave Extended, Suite 1100, Memphis, TN 38112 on or before 1:00 PM CST, April 6, 2023 where they will be opened and reviewed. All certifications contained herein must be signed and submitted with the proposal. A notice of intent to award will be submitted no later than April 28, 2023. The intent to award notification shall be communicated by email to all respondents.
2.2 Proposal submitted after the date and time specified will not be considered. Postmarks or dating of documents will be given no consideration in the case of late proposals.
2.3 The SFA reserves the right to reject any or all proposals when there are sound documented reasons to do so, or if the FSMC does not submit all required proposal documents.
2.4 The SFA will not give any relief for errors or omissions to this document.
2.5 The SFA will not allow deviations or exceptions from the specifications and conditions of this document.
2.6 Only complete proposal responsive to this invitation are eligible for consideration. The submission of the proposals indicates that the respondent is informed of the specifications and conditions required for consideration.
2.7 The SFA will not allow any changes to proposal after submission.
2.8 Once opened, no proposal modification will be allowed without written approval from the SFA.
2.9 The SFA's officers, employees, or agents shall neither solicit nor accept gratuities, favors, nor anything of monetary value from contractor nor potential contractors in connection with this RFP. All officers, employees, and agents of the SFA shall abide by the applicable standards of conduct regarding procurement which policy is incorporated here by reference.
2.10 The SFA reserves the right to investigate each respondent's ability to fulfill the terms of this RFP.
2.11 All proposals shall remain valid and subject to acceptance for a period of ninety (90) days after the bid opening date. Award of the contract shall be made to the most responsive, responsible respondent as determined by the SFA, based on the criteria and specifications outlined in the RFP and further set forth in the contract.
2.12 The meal rates bid must be calculated based on the menu(s) in Exhibit B and on the projected annual units provided on the "Bid Summary" form (Exhibit A), both attached herein. Rates must be provided per unit. The totals shall be computed by multiplying the projected annual units by the rate bid per unit. The totals must be carried out to the second decimal place and must not be rounded. In the case of errors in the extension of the total(s), the actual unit rates shall govern.
2.13 If a prospective FSMC does not agree with the proposal award, they have the right to protest. Disputes arising from the award of this bid must be submitted in writing to Gwendolyn Johnson at gjohnson@kippmemphis.org no later than five days after the published intent to award notification. The hearing official will disclose the dispute to the Tennessee Department of Education, Office of School Nutrition. The steps for dispute resolution are as follows:

1. A meeting with the hearing official and representatives from the disputing party to discuss and resolve the complaint.
2. A written decision letter stating the reasons for the decision will be prepared by the hearing official and submitted in writing to the protestor and all parties involved. This decision letter will be mailed to the protestor and will advise the protestor that he has a right to an additional review.
3. All employees will be notified that they cannot purchase under this procurement until a final decision is rendered.
4. In the event that purchases must be made for school meals before a final decision is rendered, the emergency purchase procedures established by the school system will be used.
2.14 All prospective respondents should completely inspect the facilities and equipment prior to the bid due date and prior to submitting a bid. Failure to do so will not relieve the successful bidder from the necessity of furnishing and installing any material and equipment, performing any labor, or making any structural changes, without additional cost to the SFA, that may be required to carry out the intent of the resulting contract.
2.15 No proposal will be accepted from, or contract awarded to, any person, firm, or corporation that is in arrears or is in default to the SFA upon any debt or contract, or is a defaulter, as surety or otherwise, upon any obligation to said SFA, or has failed to perform faithfully any previous contract with the SFA.
2.16 All completed bids and supporting documentation submitted shall be the property of the SFA.
2.17 Until such time as a contract is awarded, no bidder, prospective or otherwise, shall be provided access to any supporting proposal documents received by the SFA. All supporting bid documents shall be held strictly confidential and shall be reviewed and evaluated solely by SFA employees. Such documents shall not be released for distribution under the Freedom of Information Act until such time as the contract has been awarded. Violation of this clause by any bidder, prospective or otherwise, shall result in automatic disqualification of the bidder from being awarded the contract. Violation of this clause by an SFA may result in (1) temporary withholding of cash payments pending correction of the deficiency by the SFA or other more severe enforcement action; (2) disallowing of both use of funds and matching credit for all or part of the cost of the activity or action not in compliance; (3) whole or partial suspension or termination of the SFA's program; (4) withholding of further awards for the program; or (5) other remedies that may be legally available. Actions that result in the violation of law will be referred to the appropriate local, state, or federal authority having jurisdiction.
2.18 All positive efforts will be made by the SFA to involve minority and small businesses in accordance with 2 CFR Part 200.321(b)(1) through (5).

## Section 3: Scope

3.1 During the During the term of this Contract, FSMC shall operate SFA's Food Service Program in conformance with SFA's agreement with the Tennessee Department of Child Nutrition.
3.2 The FSMC shall provide the type of food service at sites as specified on Exhibit A for approximately 180 annual days during each term of the contract.
3.3 The SFA may, at any time during the term of the contract, add or remove sites and/or sites and/or meal periods to Exhibit A for programs covered by this contract, unless the addition or removal of sites and/or meal periods creates a material or substantive contract change. The distinction between a minor change and a Material Change cannot be quantified for every action undertaken in the Child Nutrition Program(s). However, at a minimum, a change is deemed material when had the term changes been included in the solicitation and original Contract, the district determines Offeror may have responded differently to the RFP and if it exceeds the allowed Simplified Acquisition Threshold applicable to the Districts operations or changes the scope of the original Contract.
3.4 The FSMC shall be an independent contractor and not an employee of the SFA. The employees of the FSMC shall be considered solely employees of the FSMC and shall not be considered employees or agents of the SFA in any fashion.
3.5 The SFA shall be legally and financially responsible for the conduct of the food service and shall ensure compliance with the rules and regulations of the Tennessee School Nutrition Program and the United States Department of Agriculture regarding School Nutrition Programs.
3.6 The FSMC shall provide meals for the following reimbursable meal programs. Select all programs that apply:

3.7 The food Service provided shall be operated and maintained as a benefit to the SFA's students, faculty, and staff.
3.8 All income accruing as a result of payments by children and adults, federal reimbursements, and all other income from sources as donations, special functions, catering, extra sales, vending, concessions, contract meals, grants, and loans shall be deposited daily in the SFA's/Sponsor's nonprofit school food service account. Any profit or guaranteed return shall remain in the SFA's/Sponsor's nonprofit school food service account.
3.9 The SFA/Sponsor and the FSMC agree that this contract is neither a cost-plus-a-percentage-of-
income nor a cost-plus-a-percentage-of-cost contract which are both prohibited, as required under United States Department of Agriculture (USDA) regulations 7 CFR Part 210.6(c).
3.10 The food service provided shall be operated and maintained as a benefit to the SFA's students, faculty, and staff. All income accruing as a result of payments by children and adults, federal reimbursements, and all other income from sources as donations, special functions, catering, extra sales, vending, concessions, contract meals, grants, and loans shall be deposited daily in the SFA's/Sponsor's food service account. Any profit or guaranteed return shall remain in the SFA's/Sponsor's food service account.
3.11 The FSMC shall be an independent contractor and not an employee of the SFA. The employees of the FSMC are not employees of the SFA.
3.12 The FSMC's operation of SFA's Food Service Program shall include the performance by the FSMC of all the Services described in this Contract, for the benefit of SFA's students, faculty, and staff.

## Section 4: SFA Responsibilities

4.1 Pursuant to statute and the code of federal regulations, the SFA shall retain control of its Food Service Program. The SFA shall designate an administrator representative to be the responsible official for the Food Service Program.
4.2 SFA shall approve the menus and recipes for meals and other food to be served or sold to students to ensure compliance with the rules and regulations of the Tennessee School Nutrition Program and the USDA
4.3 The SFA must authorize any deviations from the approved menu cycle and adhere to the procurement standards specified in 7 CFR 210.21.
4.4 The SFA may request menu changes periodically throughout the term of the contract and shall inform the FSMC of any adjustments to menus and monitor implementation of adjustments.
4.5 The SFA shall ensure all USDA Foods received for use by the SFA and made available to the FSMC shall be utilized within the specified term of this contract. All USDA Foods received must be used for the preparation and service of meals and for other allowable uses in accordance with the code of federal regulations, 7 CFR Part 250.
4.6 The SFA shall establish and maintain an advisory board composed of parents, teachers, and students to assist in menu planning.
4.7 The SFA shall be responsible for receiving medical statements and requests regarding students' disabilities/special dietary needs and shall ensure the FSMC complies with all special dietary accommodation requirements. Substitutions are made on a case-by-case basis and must be supported by a statement with the description of the disability and resulting dietary restrictions to accommodate the children with disabilities. In the case of food allergies, the food or foods to be omitted must be identified and alternatives recommended. The SFA may choose to accommodate requests related to a disability that is not supported by a medical statement if the requested modifications can be accomplished within the program meal pattern. In the case of a student with disabilities, the statement must be signed by a state-licensed healthcare professional authorized to write medical prescriptions. For students without disabilities, the statement must be signed by a recognized medical authority. In the state of Tennessee, state-licensed healthcare professionals authorized to write medical prescriptions include medical doctors, osteopathic physicians, advanced practice nurses, physician's assistants, dentists, podiatrists, optometrists, and veterinarians.
4.8 The SFA retains control of the nonprofit school food service account and overall financial responsibility for the programs operated; establishes all prices for all meals served under the nonprofit school food service account (e.g., pricing for reimbursable meals and non-program foods and meals, including à la carte food services, adult meals, and other food service programs operated, as applicable); develops the 21-day cycle menu in accordance with the meal pattern requirements for all programs operated; conveys menu adjustment requirements to the FSMC; and monitors implementation of those adjustments.
4.9 The SFA must maintain responsibility for the implementation of free and reduced-price policy in accordance with 7 CFR 245. (See page 16 of the Food Service Management Companies guidance for SFAs.) For information for Guidance for School Food Authorities, please see the link:
https://www.fns.usda.gov/cn/updated-guidance-contracting-food-service-management
4.10 The SFA must apply the internal control procedures required by 7 CFR 210.8(a) to the preparation of the monthly Claim for Reimbursement. The SFA must complete all reports as required by the state agency.
4.11 The SFA is responsible for establishing adult meal charges in accordance with FNS Instruction 7825, "Pricing of Adult Meals in the National School Lunch and School Breakfast Programs."
4.12 The SFA should establish all prices, including price adjustments for food items served under the nonprofit school service account (e.g. reimbursable meals, a la carte service, and adult meals).
4.13 SFAs may request of the FSMC additional food programs; however, the SFA reserves the right, at its sole discretion, to sell or dispense any food or beverage before or after the SFA's regularly scheduled lunch or breakfast periods, provided such is not prohibited by state or federal program regulations.
4.14 The SFA shall ensure that the food service operation is in conformance with the school food authority's agreement under the Program;
4.15 The SFA shall monitor the food service operation through periodic on-site visits;
4.16 The SFA shall retain control of the quality, extent, and general nature of its food service, and the prices to be charged the children for meals;
4.17 The SFA shall retain signature authority on the State agency-school food authority agreement, free and reduced price policy statement and claims;
4.18 The SFA shall ensure that all federally donated foods received by the school food authority and made available to the food service management company accrue only to the benefit of the school food authority's nonprofit school food service and are fully utilized therein;
4.19 The SFA shall maintain applicable health certification and assure that all State and local regulations are being met by a food service management company preparing or serving meals at a school food authority facility;
4.20 The SFA shall obtain written approval of invitations for bids and requests for proposals before their issuance when required by the State agency. The school food authority must incorporate all State agency required changes to its solicitation documents before issuing those documents; and
4.21 The SFA shall ensure that the State agency has reviewed and approved the contract terms and that the school food
authority has incorporated all State agency required changes into the contract or amendment before any contract or amendment to an existing food service management company contract is executed. Any changes made by the school food authority or a food service management company to a State agency pre-approved prototype contract or State agency approved contract term must be approved in writing by the State agency before the contract is executed. When requested, the school food authority must submit all procurement documents, including responses submitted by potential contractors, to the State agency, by the due date established by the State agency.

## Section 5: FSMC Responsibilities

5.1 The FSMC shall provide its services hereunder at all times in accordance with generally accepted standards of care and best practices in the industry.
5.2 The FSMC shall prepare meals on-site for the 2023-2024 school year at the specified locations and times listed in Exhibit A-3 or as designated by the SFA.
5.3 The FSMC shall adhere to the 21-day cycle menu(s) and portion sizes specified by the SFA in Exhibit B for the first 21 days of meal service. Thereafter, changes in the menu(s) may be made with prior approval of the SFA who shall ensure all foods and beverages are of equivalent or better quality and variety as the foods and beverages required for the first 21 days of meal service. The meals must meet the Food-Based Meal Pattern as designated herein by the SFA for each term of the contract, if applicable. Meals must adhere to all dietary specifications and meet the nutrition standards for National School Lunch, School Breakfast, and/or Summer Meal programs for the age/grade groups of school children and as listed in Exhibit C. All nutrition standards requirements indicated by the USDA for implementation through the 2023-24 school year for the National School Lunch and School Breakfast programs and, if applicable, the Afterschool Snack Program and Fresh Fruit and Vegetable Program, must be implemented.
5.4 The serving sizes provided by the SFA on the 21-day cycle menu(s) in Exhibit B are, in most cases, based on the required minimum serving sizes stated in Exhibit C. If the serving sizes for the food items indicated on the menu(s) do not meet the required average daily calorie ranges per five-day week and the nutrient standards as stated in Exhibit C, the FSMC must adjust the serving sizes and/or provide additional food items as necessary to meet the required calorie ranges and nutrient standards while meeting all Food-Based Meal Pattern requirements and without significantly altering the 21-day cycle menu(s).
5.5 The FSMC shall be responsible for providing meals and menus appropriate for the age of the students served and deemed acceptable to students, as evidenced by: 1) a minimum of plate waste; and 2) high participation levels in the National School Lunch, School Breakfast, and/or Summer Meal programs, as applicable.
5.6 The FSMC shall cooperate with the SFA in the utilization of an Advisory Board composed of students, parents, teachers, other school personnel, and a FSMC representative to assist in planning meals and promoting participation. The FSMC shall meet with the Advisory Board at least each semester and will document the proceedings and outcomes of the meetings.
5.7 The FSMC is required to substitute food components of the meal pattern for students with disabilities in accordance with 7 CFR § 15b when the disability restricts their diet. The FSMC is also permitted to make substitutions for students without disabilities when they are unable to eat regular meals because of a medical or special dietary need. Refer to the requirements outlined in Section 4.6.
5.8 The FSMC shall be responsible for the quality and wholesomeness of meals up to and including delivery to the SFA.
5.9 The FSMC shall support the SFA staff with ensuring compliance with meal counting and reimbursement practices.
5.10 The FSMC shall ensure there is a sufficient staffing plan in place to fully execute breakfast, lunch and snack, where applicable, at all sites. The FSMC will provide the SFA with its plan for staff absences to ensure no SFA staff has to fill in for meal preparation and serving gaps.
5.11 The awarded FSMC shall provide a detailed implementation plan for all sites for the SFA's review. Any feedback provided by the SFA shall be incorporated in the implementation plan.
5.12 The SFA shall conduct performance reviews of the FSMC's performance under the contract. Any services performed under this contract shall be subject to a performance review. The FSMC shall cooperate with the SFA in these reviews, which may require the FSMC to provide records of its performance. Performance reviews may be used by the SFA to determine whether to enter into future contractual relationships with the FSMC, including subsequent contract renewal terms, as applicable. Performance reviews may include, but are not limited to:

- completion and performance of contractual services rendered;
- adherence to the meal pattern and food specification requirements, including quality and variety;
- performance on SFA On-Site Reviews, per 7 CFR 210.15(a)(3)(5), and status of required corrective action, if any and as applicable;
- performance on state and/or federal reviews and status of required corrective action, if any and as applicable;
- participation trends, including program participation compared to à la carte sales, if applicable; and
- responsiveness of regional management to the SFA and local staff/management, including the Advisory Board and Local Wellness Committee, as applicable.
5.13 SFAs with fixed price FSMC agreements must comply with the nonprogram foods requirements in 7 CFR Part 210.14. The FSMC shall provide SFA with food cost data it requests in order to determine the SFA's compliance with the revenue from nonprogram foods requirements. The information provided by the FSMC must be sufficient for the SFA to be able to provide specific information about the food service operation and all required products and services they are seeking to procure. For example, essential information includes:
- For fixed price per meal contracts, awarded on a per meal basis and with revenues from nonprogram foods sales converted into meal equivalents to which the fixed price cost is applied, the FSMC will annually provide information on food costs and revenues. The information must include food cost for reimbursable meals, food cost for non-program foods,
revenue from non-program foods, and total revenue. Nonprogram foods include: a la carte; catering; vending; and student stores operated, or any other sales generated through the nonprofit school food service account not already described. This information is used to determine compliance with revenue from nonprogram foods at 7 CFR 210.14(f).
- Historical information on the type and value of nonprogram foods and meals to be offered in other food service operation, for example, catering. When the FSMC will be responsible for providing the SFA with, or calculating nonprogram food costs and program revenues for compliance with the 7 CFR Part 210.14(f), the contract must clearly identify this requirement.
5.14 No payment is to be made for meals that are spoiled or unwholesome at time of delivery, do not meet detailed specifications as developed by the school food authority for each food component specified in $\S 210.10$, or do not otherwise meet the requirements of the contract. Specifications shall cover items such a grade, purchase units, style, condition, weight, ingredients, formulations, and delivery time.
5.15 The SFA will obtain meals from other sources if meals are rejected or if an insufficient number of meals are delivered. If the food service management company cannot replace meals in time for meal service, then the SFA can obtain meals from another source and deduct the actual cost of such meals from the monthly bill of the food service management company. The food service management company is responsible for the cost of replacement meals.
5.16 Fresh Fruit and Vegetable Program (FFVP): Sites participating in FFVP must provide all children in the awarded elementary (K-6) schools with a variety of fresh fruits and vegetables during the school day. These fresh fruits and vegetables must be provided separately from the lunch or breakfast meal, in one or more areas of the school during the official school day. The awarded SFA elementary schools must participate in the NSLP. All elementary schools that participate in the FFVP are required to widely publicize within the school the availability of free fresh fruits and vegetables. A school application must be submitted annually for consideration to participate in the FFVP.

FFVP costs that may be reimbursed are broken into two (2) categories:

Administrative costs are the documented expenses you have for planning the Program, managing the paperwork, obtaining the equipment you need, and all other aspects of FFVP that are not related to the preparation and service of fruits and vegetables. Administrative costs currently cannot exceed $10 \%$ of the total funds.

Operating costs are the primary costs of running the FFVP such as:

1. Buying fruits, vegetables, low fat or non-fat dip for vegetables only.
2. Buying nonfood items like napkins, paper plates, serving bowls and trays, cleaning supplies, and trash bags.
3. Value-added services such as pre-cut produce, ready-made produce trays, and delivery charges.
4. Salaries and fringe benefits for employees who do such tasks as washing and chopping produce, preparing trays, distributing produce to classrooms, setting up kiosks, restocking vending machines, and cleaning up.

The FSMC will be required to document and track FFVP expenses separately. Documentation must clearly outline the allocation of costs charged to the FFVP (i.e., direct labor salaries and benefits, administrative fees, produce costs, etc.)

It is the preference of the USDA that the FFVP portion of this contract be billed under an actual program cost basis even if the other programs are billed under the fixed fee structure. The SFA may also choose to run this program independently from the contract.
5.17 The FSMC is responsible for providing the SFA with non-program foods, the FSMC will provide written documentation of food costs and revenues to the SFA on a monthly basis. The information must include food cost for reimbursable meals, food cost for non-program foods, revenue from non-program foods, and total revenue. Non-program foods include: adult meals, a la carte, catering, vending and student stores operated, or any other sales generated through the nonprofit school food service account not already described. This information is required to determine compliance with revenue from non-program foods 7CFR Part 210.14(f) and Memo SP 20-2016.
5.18 The FSMC shall provide additional food service for events such as banquets, parties and refreshments for meetings as requested by the SFA. The SFA will be charged the meal equivalent rate. USDA commodities shall not be used for these special functions unless a School Food Authority's students will be the primary beneficiaries. (Memo FD-080 Guidance in Crediting for, and use of, Donated Foods in Contracts with Food Service Management Companies)

## Section 6: Purchases/Buy American

### 6.1 The FSMC shall retain title of all purchased food and nonfood items.

6.2 This SFA participates in the National School Lunch Program and School Breakfast Program and is required to use the nonprofit food service funds, to the maximum extent practical, to buy domestic commodities or products for program meals. A "domestic commodity or product" is defined as one that is either produced in the U.S. or is processed in the U.S. substantially using agricultural commodities that are produced in the U.S. as provided in 7 CFR Part 210.21(d). Note that products must be both produced and processed in the U.S.
6.3 Exceptions to the "Buy American" provision should be used as a last resort; however, an alternative or exception may be approved upon request. To be considered for the alternative or exception, the request must be completed using the "Buy American Certification Form" and submitted with the proposal. If a request for an exception occurs after time of bid and during the contract period, it must be submitted in writing to Gwendolyn Johnson, gjohnson@kippmemphis.org, a minimum of 7 day(s) in advance of delivery.
6.4 The FSMC may substitute commercially purchased foods for all other USDA Foods received. All commercially purchased food substitutes must be of the same generic identity as the USDA Foods received, of U.S. origin, and of equal or better quality than the USDA Foods as determined by the SFA, and must be in compliance with the "Buy American" provision in 7 CFR Part 210.21(d).
6.5 The SFA shall ensure commercially purchased foods used in place of USDA Foods received are of the same generic identity as the USDA Foods received, of U.S. origin, and of equal or better quality than the USDA Foods as determined by the SFA.
6.6 The FSMC shall certify the percentage of U.S. content in the products supplied to the SFA to show compliance with the "Buy American" provision in 7 CFR Part 210.21(d).
6.7 The SFA reserves the right to review FSMC purchase records to ensure compliance with the "Buy American" provision in 7 CFR Part 210.21(d).
6.8 The FSMC shall provide Nutrition Facts labels and any other documentation requested by the SFA to ensure compliance with U.S. content requirements.
6.9 For the duration of the contract and all subsequent renewal terms, as applicable, the FSMC shall purchase foods and beverages that are equivalent or better in quality and variety as those items required in the 21-day cycle menu, per the requirements outlined above, in Exhibit B, and the food specifications contained herein. For the first 21 days of meal service, FSMC shall adhere to the 21-day cycle menu provided in the RFP (Exhibit B) and developed in accordance with the provisions of 210.10 or 210.10 (a). Thereafter, changes in the menu may be made with the approval of the SFA.

## Section 7: Equipment

7.1 The FSMC shall provide all equipment to prepare, hold and serve the meals. The FSMC is allowed to use any equipment owned by the SFA. SFA owns all major kitchen equipment, except milk coolers. The milk coolers must be provided by the FSMC. The Meals must be cooked and prepared on-site. Equipment should be in place by July 1, 2023. The FSMC and SFA will perform inventory of equipment and keep a record of items owned either by the SFA or food service management company.
7.2 The SFA shall make structural changes needed to comply with federal, state, and local laws, ordinances, rules, and regulations.
7.3 The FSMC shall provide written notification to the SFA of any equipment belonging to the FSMC within 10 days of its placement on the SFA premises.
7.4 The SFA must give prior approval and have final authority for the purchase of equipment used for storage, preparation, or delivery of school meals.
7.5 The FSMC shall retain title to all FSMC-owned property and equipment when placed in service.
7.6 The FSMC shall provide, at no cost to the SFA, complete maintenance, repair, and replacement services for all FSMC-owned property and equipment. The FSMC is responsible for repair and replacement of intentional damage to SFA property and owned equipment used by the FSMC. SFA is responsible for ordinary maintenance and repair of SFA property and owned equipment.
7.7 Upon expiration or termination of the contract, it shall be the FSMC's responsibility to remove all FSMC-owned property and equipment within a timely manner and without damage to SFA facilities.
7.8 The SFA shall retain title to all SFA-owned property and equipment when placed in service. If the property and/or equipment is amortized through the FSMC and the contract expires or is terminated, the SFA can return the property to the FSMC for full release of the unpaid balance or continue to make payments in accordance with amortization schedules.

## Section 8: Inspection of Facility

8.1 The SFA, the Tennessee School Nutrition Program, and the USDA reserve the right to inspect the FSMC's preparation facilities, storage facilities, and transporting vehicles prior to award of contract and without notice at any time during each contract term, including the right to be present during preparation and delivery of meals.
8.2 The FSMC must provide meals when requested for periodic inspection by the local or state health department or an independent agency to determine the bacterial levels in the meals served.

## Section 9: Service Requirement and Noncompliance

9.1 Meals must be prepared in accordance with the approved menu cycle.
9.2 Meals must be served in clean, sanitary, food-grade transporting containers-approved by the local or state health department-that maintain the proper temperatures of food.
9.3 When an emergency prevents the FSMC from serving meals, the FSMC shall notify the SFAauthorized representative or his/her designee immediately by phone, indicating the reasons for the need for substitution.
9.4 The SFA reserves the right to inspect and determine the quality of food served. The SFA may reject and not pay for any meals or components of meals that are unwholesome, judged as poor quality, damaged, incomplete due to inadequate portion sizes or missing number of meal components, or served in unsanitary conditions such as incorrect temperatures.
9.5 The SFA will obtain meals from other sources if meals are rejected or if an insufficient number of meals are served. The SFA will contact the FSMC immediately regarding the reasons for rejected meals or if an inadequate number of meals is served. If the FSMC cannot replace meals in time for meal service, then the SFA can obtain meals from another source and deduct the actual cost of such meals from the monthly bill of the FSMC. The FSMC is responsible for the cost of replacement meals.

## Section 10: Meal Pricing

10.1 All proposals must be calculated based on the menu(s) in Exhibit B and on the projected annual units provided on the "Bid Summary" form (Exhibit A), both attached herein. Milk will be supplied by the FSMC. All bids shall be submitted using the "Bid Summary" form. All rates must be written in ink or typed in the blank space(s) provided and the estimated totals must be carried out to the second decimal place and must not be rounded.
10.2 The bid rate(s) must include the meal, including milk, condiments applicable to the menu, serving utensils, trays, and requirements in preparing and serving meals on-site.
10.3 The bid rate(s) must be calculated net of applicable discounts, rebates, and credits received by the FSMC and must not include the use of USDA Foods, alternate pricing structures such as guaranteed USDA Foods credits, or Offer versus Serve credits unless otherwise stated herein.
10.4 The FSMC shall receive the fixed meal rate specified in the bid form for each meal type multiplied by the number of meals served and accepted by the SFA.
10.5 The FSMC cannot provide guaranteed USDA Foods credits. If the FSMC receives USDA Foods, the FSMC must credit the current market value of USDA Foods used on the monthly bill/invoice to the SFA. Credit issued by the FSMC to the SFA upon the use of USDA Foods received shall be recorded on the monthly bill/invoice as a separate line item entry and shall be clearly identified and labeled. Attached to the invoice shall be a detailed list identifying each received USDA Foods item used in the SFA's food service along with the current market value as issued by the Tennessee Department of Agriculture. Prior to the expiration of each Contract Term, the SFA shall be credited in full for all USDA Foods received.
10.6 The SFA shall ensure the method and timing of crediting does not cause its cash resources to exceed the limits established in 7 CFR § 210.9(b)(2).
10.7 The FSMC must submit invoices for payment for meals served within 10 days of the last day of each month or the final day of service for the school year.
10.8 The SFA is not obligated to purchase any minimum number or dollar amount of meals under this contract.
10.9 The designation of program expenses is listed in the table below.

1. The FSMC guarantees to the SFA/Sponsor that the proposal meal rate for each reimbursable school meal shall include the expenses as designated with an " $X$ " or a " ${ }^{\prime}$ " under Column 1. The FSMC shall be responsible for negotiating/paying all employee fringe benefits, employee expenses, and accrued vacation and sick pay for staff on their payroll.
2. The SFA/Sponsor shall pay those expenses as designated with an " $X$ " or a " $\square$ " under Column II.

| DESCRIPTION | $\begin{array}{r} \hline \text { COLUMN } \\ \text { (FSMC) } \end{array}$ | COLUMN II (SFA/SPONSOR) |
| :---: | :---: | :---: |
| LABOR: |  |  |
| Payroll, managers and/or supervisors | X |  |
| Payroll, full and part-time workers | X |  |
| Payroll, Monitors | X |  |
| Life Insurance | X |  |
| Medical/Dental Insurance | X |  |
| Retirement Plans | X |  |
| Social Security | X |  |
| Vacation | X |  |
| Sick Leave | X |  |
| Holiday Pay | X |  |
| Uniforms | X |  |
| Tuition Reimbursement | X |  |
| Labor Relations | X |  |
| Unemployment Compensation | X |  |
| Workers Compensation | X |  |
| Processing and Payment of Payroll | X |  |
| FOOD: | X |  |
| OTHER EXPENSES: |  |  |
| Accounting | X |  |
| Bank Charges | X |  |
| Data Processing | X |  |
| Recordkeeping | X |  |
| Processing and Payment of invoices | X |  |
| Equipment - Major (Exception: milk refrigerator/coolers) |  | X |
| Original Purchase |  | X |
| Routine Maintenance |  | X |
| Major Repairs |  | X |


| Replacement |  | X |
| :---: | :---: | :---: |
| Equipment - Expendable (Trays, tableware, glassware, utensils) | X |  |
| Original Purchase | X |  |
| Replacement | X |  |
| Cleaning/Janitorial Supplies | X |  |
| Insurance | X |  |
| Liability Insurance | X |  |
| Insurance on Supplies/Inventory | X |  |
| Laundry and Linen | X |  |
| Office Materials | X |  |
| Paper/Disposable Supplies | X |  |
| Pest Control |  | X |
| Postage | X |  |
| Printing | X |  |
| Product Tasting | X |  |
| Promotional Materials | X |  |
| Taxes and License | X |  |
| Telephone | X |  |
| Local | X |  |
| Long Distance | X |  |
| Medium of Exchange for Point of Service Counts including Student Payments | X |  |
| Training | X |  |
| Transportation of Meals | X |  |
| Trash Removal |  |  |
| From Kitchen | X |  |
| From School Premises |  | X |
| Travel | X |  |
| Utilities |  | X |
| Vehicles | X |  |
| Warewashing Equipment | X |  |
| Warewashing Chemicals | X |  |
| Fresh Fruit and Vegetable Program (if applicable) | X |  |
| Purchase of food items | X |  |
| Preparation (if needed) | X |  |
| Packaging (if needed) | X |  |
| Serving | X |  |
| Purchase of Supplies (i.e. containers, paper, etc.) | X |  |
| Cleaning | X |  |
| Nutrition | X |  |
| Documentation of Expenses | X |  |

## Section 11: Licenses, Certifications, and Taxes

11.1 Throughout the term of the contract and each renewal term, the FSMC shall obtain and maintain all licenses, permits, and health certifications required by federal, state, and local laws.
11.2 The FSMC shall obtain state or local health certification for any facility where components are prepared or packaged, and the FSMC shall maintain this health certification for each contract term.
11.3 The FSMC and all affiliates shall collect and remit the Tennessee Use Tax on all sales of tangible personal property in the state of Tennessee.

## Section 12: Record Keeping

12.1 The FSMC shall have records maintained and available to demonstrate compliance with the requirements relating to USDA Foods. Such records shall include the following:

- the receipt, use, storage, and inventory of USDA Foods;
- monthly inventory reports showing all transactions for processed and non-processed USDA Foods; and
- documentation of credits issued to the SFA for USDA Foods received.
12.2 The FSMC shall retain all records relating to food service production and delivery for each contract term including, but not limited to, the following:
- all data, materials, and products created by the FSMC on behalf of the SFA and in furtherance of the services;
- production records, including quantities and amounts of food used in preparation of each meal and food components of menus;
- product ingredient list;
- Nutrition Facts label;
- product formulation statements for products and/or Child Nutrition labels;
- standardized recipes and yield from recipes as deemed necessary per the requirements of section 15;
- processed product nutritional analysis;
- dates of preparation of meals;
- number of meals and locations where meals were delivered or prepared/served on-site;
- signed delivery slips;
- nutritional content of individual food items and meals served on-site;
- bills charged to SFA for meals served under this contract, including the credit of USDA Foods where applicable;
- inventory records;
- temperature logs
- food and bid specifications; and
- all documents and records as noted in this Request for Proposal and Contract.
12.3 All records relating to the contract are the sole property of the SFA. At any time during the contract term, the SFA reserves the right to require the FSMC to surrender all records relating to the contract to the SFA within 30 days of such request.
12.4 Upon expiration or termination of the contract, the FSMC shall surrender all records as noted above relating to the initial contract and all subsequent renewal terms, if applicable, to the SFA within 30 days of the contract expiration or termination.
12.5 The SFA shall retain all records relating to the initial contract and all subsequent contract renewal terms for a period of three years, beginning from the date the final contract renewal term has expired, the receipt of final payment under the contract is recorded, or after the SFA submits the final "Monthly Claim for Reimbursement" for the final fiscal year of the contract, whichever occurs last.
12.6 All records must be available for the period of time specified above for the purpose of making audits, examinations, excerpts, and transcriptions by representatives of the SFA, the Tennessee School Nutrition Program, the USDA, and the Auditor General, and other governmental entities with monitoring authority at any reasonable time and place. If audit findings have not been resolved, the records shall be retained beyond the specified period as long as required for the resolution of the issues raised by the audit. The Food Service Management Company will be required to pay for any overclaims assessed by the State Agency due to negligence or noncompliance with regulations. This liability should correspond to either the 3-year record retention period established in 7 CFR 210.23(c) or the State Agency-established record retention timeframe, whichever is greater.


## Section 13: Terms and Termination

13.1 This contract is effective for a one-year period commencing on July 1, 2023 or upon written acceptance of the contract, whichever occurs last, through June 30, 2024 (the term of the contract), with options to renew yearly, not to exceed four additional years (each a renewal term).
13.2Renewal of this contract is contingent upon the fulfillment of all contract provisions relating to USDA Foods.
13.3Either the SFA or FSMC can terminate this contract for cause or for convenience with a 60-day written notification. Following a 60-day written notification, the SFA can terminate this contract in whole or in part without the payment of any penalty or incurring any further obligation to the FSMC.
13.4Following any termination for convenience, the FSMC shall be entitled to compensation for services completed upon submission of invoices and proof of claim for services provided under this contract, up to and including the date of termination. The SFA shall have the right to receive services from the FSMC through the effective date of the notice of termination and may, at its election, procure such work from other contractors as may be necessary to complete the services.
13.5Notwithstanding any provision to the contrary in this contract, obligations of the SFA will cease immediately without penalty of further payment being required if sufficient funds for this agreement are not appropriated by the Tennessee General Assembly or a federal funding source, or such funds are otherwise not made available to the SFA for payments in accordance with this contract.
13.6 Notwithstanding the notice period in paragraph 13.3, the SFA may immediately terminate the contract, in whole or in part, upon notice to the FSMC if the SFA determines that the actions, or failure to act, of the FSMC, its agents, employees, or subcontractors have caused-or reasonably could cause-jeopardy to health, safety, or property; or, if the SFA determines that the FSMC lacks the financial resources to perform under the contract.
13.7If the FSMC fails to perform to the SFA's satisfaction any material requirement of this contract or is in violation of a material provision of this contract, the SFA shall provide written notice to the FSMC requesting that the breach of noncompliance be remedied within 60 days. If the breach is not remedied by the specified period of time, the SFA may: (a) immediately terminate the contract without additional written notice; or (b) enforce the terms and conditions of the contract, and in either event seek any available legal or equitable remedies and damages. The SFA may finish the services by whatever method it may deem expedient. Any damages incurred by the SFA as a result of any FSMC default shall be borne by the FSMC at its sole cost and expense, shall not be payable as part of the contract amount, and shall be reimbursed to the SFA by the FSMC upon demand.
13.8Neither the FSMC nor SFA shall be responsible for any losses resulting if the fulfillment of the terms of the contract is delayed or prevented by wars, acts of public enemies, strikes, fires, floods, or any other acts which could not have been prevented by the exercise of due diligence ("act of God"). The SFA may cancel the contract without penalty if the FSMC's performance does not resume within 30 days of the FSMC's interruption of services due to an act of God.

The only rates and fees that may be adjusted in subsequent contract terms are the fixed rates and fixed fees contained herein. Before any fixed rate or fee adjustments can be implemented as part of a contract renewal agreement, the FSMC shall document to the SFA, through a written financial analysis, the need for such adjustments. Adjustment of all individual per meal fixed rates and applicable fees in subsequent contract terms must not exceed the percentage rate of change of the "Consumer Price Index for All Urban Consumers-Food Away From Home" South Region annual rate for December of the current school year, as compared to the rate for December of the previous year. Percentage increases cannot be applied to any previous contract term's total estimated or actual contract cost. The calculation method regarding the determination of à la carte equivalents, if applicable, is outlined in the "Meal Pricing" section of this contract. The SFA will be allowed to propose a price decrease if "Consumer Price Index for All Urban Consumers - Food Away From Home, South Region" indicates a decrease.

## Section 14: General Contract Terms

14.1 No provision of this contract shall be assigned or subcontracted without prior written consent of the SFA.
14.2 This solicitation/contract, exhibits, and attachments constitute the entire agreement between the SFA and the FSMC and may not be changed, extended orally, or altered by course of conduct. No other contracts will be signed by the SFA.
14.3 Each party to this contract represents and warrants to the other that: (a) it has the right, power, and authority to enter into and perform its obligations under this contract; (b) it has taken all requisite action (corporate, statutory, or otherwise) to approve execution, delivery, and performance of this contract; and (c) this contract constitutes a legal, valid, and binding obligation upon itself in accordance with its terms.
14.4 Any silence, absence, or omission from the contract specifications concerning any point shall be regarded as meaning that only the best commercial practices are to prevail, and all materials, workmanship, and services rendered shall be of a quality that would normally be specified by the SFA.
14.5 No course of dealing or failure of the SFA to enforce strictly any term, right, or condition of this contract shall be construed as a waiver of such term, right, or condition. No express waiver of any term, right, or condition of this contract shall operate as a waiver of any other term, right, or condition.
14.6 Payments on any claim shall not prevent the SFA from making claims for adjustment on any item found not to have been in accordance with the provisions of this contract.
14.7 It is further agreed between the SFA and FSMC that the exhibits, attachments, and clauses attached and designated are hereby in all respects made a part of this contract.
14.8 If this contract is in excess of $\$ 100,000$, the SFA and FSMC shall comply with all applicable standards, orders, and regulations, including but not limited to:

- The Clean Air Act (42 U.S.C. § 7401 et seq.), the Clean Water Act (33 U.S.C. § 1311-1330, § 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 C.F.R. § 1.1 et seq.);
- "Certificate Regarding Lobbying" pursuant to 31 U.S.C. 1352 (Appendix A: 7 C.F.R. Part 3018);
- "Bid-Rigging Certification" pursuant to Section 33E-3 or Section 33E-4 of the Tennessee Criminal code, contained in Chapter 38 of the Tennessee Revised Statutes;
- "Certificate of Independent Price Determination;"
- "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary ExclusionLower Tier Covered Transactions" pursuant to Executive Orders 12549 and 12689 (7 CFR 3017 Subpart C); and
- "Disclosure of Lobbying Activities" pursuant to 31 U.S.C. 1352 (Appendix A: 7 CFR Part 3018).
14.9The FSMC certifies compliance with:
- Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871);
- The Department of Labor regulations (29 C.F.R. Part 5);
- Executive Order 11246, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 and Department of Labor Regulation (41 C.F.R. Chapter 60);
- Contract Work Hours/Safety Standards Act (40 U.S.C. 3701-3708) (for contracts in excess of $\$ 2,500$ );
- Rights to Inventions Made Under a Contract or Agreement (Appendix II to 2 CFR 200/7 CFR 3019.48);
- Davis Bacon Act (for construction contracts in excess of \$2,000) (Appendix II to 2 CFR 200/7 CFR 3019.48); and
- Byrd Anti-Lobbying Amendment (31 U.S.C. 1352) (Appendix II to 2 CFR Part 200 (j) (for contracts worth \$100,000 or more)
14.10 The FSMC is subject to the provisions of Section 2209d of Title 7 of the United States Code due to the use of federal funds for the food service program. All announcements and other materials publicizing this program must include statements as to the amount and proportion of federal funding involved.
14.11 The Tennessee School Nutrition Program and the USDA are not parties to this contract and are not obligated, liable, or responsible for any action or inaction by the SFA or the FSMC. The SFA has full responsibility for ensuring the terms of the contract are fulfilled.
14.12 To the fullest extent permitted by law, the FSMC agrees to indemnify, defend, and hold harmless the SFA and its respective agents, officers, and employees from and against any and all claims, demands, suits, liabilities, injuries (personal or bodily), property damage, causes of action, losses, costs, expenses, damages, or penalties, including, without limitation, reasonable defense costs, and reasonable legal fees arising or resulting from, occasioned by, or in connection with: (i) any bodily injury or property damage resulting or arising from any act or omission to act (whether negligent, willful, wrongful, or otherwise) by the FSMC, its subcontractors, anyone directly or indirectly employed by them, or anyone for whose acts they may be liable; (ii) failure by the FSMC or its subcontractors to comply with any laws applicable to the performance of the services; (iii)
any breach of this contract, including, without limitation, any representation or warranty provided by the FSMC herein; (iv) any employment actions of any nature or kind, including but not limited to workers compensation or labor action brought by the FSMC's employees; or (v) any identity breach or infringement of any copyright, trademark, patent, or other intellectual property right.
14.13 In order for the SFA to respond timely and appropriately to the requirements of the Tennessee Freedom of Information Act (FOIA), the FSMC must review all documents required to be provided under this contract and the exemptions for release under FOIA and, if exemptions are allowed, provide the SFA a redacted copy for release under FOIA, along with the original. The redacted copy shall be marked as "redacted," and the FSMC shall reference the specific grounds under FOIA or other law or rule supporting the specific redaction request to exempt certain information. Notwithstanding the foregoing, the SFA may not necessarily be allowed to release just the redacted versions. Redactions based on personal privacy and preliminary drafts, by law, must be sent to the state of Tennessee public access counselor before a denial to a FOIA request can be made. The SFA will abide by the decisions of the public access counselor.
14.14 Each party, including its agents and subcontractors, to this contract may have or gain access to confidential and proprietary data or information of the other party including, without limitation, other technical information (including functional and technical specifications, designs, drawings, analysis, research, processes, computer programs, methods, ideas, "know how," etc.), business information (sales and marketing research, materials, plans, accounting and financial information, personnel records, etc.), all student data and information, and other information designated as confidential expressly or by the circumstances in which it is provided (confidential information). No confidential information collected, maintained, or used in the course of performance of the contract shall be disseminated except as authorized by law and with the written consent of the disclosing party, either during the term of the contract or thereafter. The recipient must return any and all confidential information used in the course of the performance of the contract, in whatever form it is maintained, promptly upon termination of the contract, or earlier at the request of the disclosing party, or notify the disclosing party in writing of its destruction, if destruction is permitted by the disclosing party. Confidential information does not include data or information lawfully in the recipient's possession prior to its acquisition from the disclosing party; received by the recipient from a third party who was free to disclose it; publicly known through no breach of confidentiality obligation by the recipient; or independently developed by the recipient without the use or benefit of the disclosing party's confidential information.
14.15 The FSMC will comply with the relevant requirements of the Family Educational Rights and Privacy Act (FERPA) (20 U.S.C. 1232g) regarding the confidentiality of student education records as defined in FERPA. Any use of information contained in student education records to be released must be approved by the SFA. To protect the confidentiality of student education records, the FSMC will limit access to student education records to those employees who reasonably need access to them in order to perform their responsibilities under this contract. Any student records in the FSMC's possession shall be returned to the SFA when no longer needed for the purposes for which they were provided or, at the SFA's written request, they shall be permanently destroyed and the FSMC shall provide written confirmation to the SFA upon the destruction of student records.
14.16 Cost-plus- a- percentage of cost and cost-plus-a percentage of income contracts are prohibited. [2
14.17 The selected FSMC shall comply with 2 CFR 200.321, Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms. Compliance with this regulation requires the selected FSMC and SFA to do the following when contracting:
a. The selected FSMC and SFA must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.
b. Affirmative steps must include:
I.Placing qualified small and minority businesses and women's business enterprises on solicitation list;
II.Assuring that small and minority businesses and women's business enterprises are solicited whenever they are potential sources;
III.Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses and women's business enterprises;
IV.Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses and women's business enterprises;
V.Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and
VI.Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.
VII.The selected FSMC and SFA agree to comply.


## Section 15: Food Specifications

All USDA Foods offered to the SFA and made available to the FSMC are acceptable and should be utilized in as large a quantity as may be efficiently utilized. For all other food components, specifications shall be as follows:
15.1 At least $80 \%$ of the weekly grains offered in the NSLP and SBP must be whole grain-rich, and the remaining grain items offered must be enriched. All grain component items must be fresh (or frozen, if applicable) and must meet the minimum weight per serving as listed on "Exhibit C: School Lunch and Breakfast Whole Grain-Rich Ounce Equivalency (oz. eq.) Requirements for School Meal Programs."
15.2 All grain component items must be fresh (or frozen, if applicable) and must meet the minimum weight per serving as listed on "Exhibit C-2: School Lunch and Breakfast Whole Grain-Rich Ounce Equivalency (oz. eq.) Requirements for School Meal Programs."
15.3 If applicable, product should be in moisture-proof wrapping and pack-code date should be provided.
15.4 All meat and poultry must have been inspected by the USDA and must be free from off color or odor.

- Beef must be at least 80:20 lean to fat.
- Poultry should be U.S. Grade A when applicable and should meet the recommendations outlined in "Specifications for Poultry Products, A Guide for Food Service Operators" from the USDA.
- For breaded and battered items, all flours must be whole grain for grains credit.
15.5 All cured processed meats (bologna, frankfurters, luncheon meat, salami, others) shall be made from beef and/or poultry. No variety meats, fillers, extenders, non-fat milk solids, or cereal will be allowed. Meats must not show evidence of greening, streaking, or other discoloration.
15.6 All cheese should be firm, compact, and free from gas holes; free of mold; free of undesirable flavor and odors; pasteurized when applicable; and preferably reduced or low-fat. All cheese should also have a bright, uniform, and attractive appearance; have a pleasing flavor; demonstrate satisfactory meltability; and contain proper moisture and salt content.
15.7 All fish must have been inspected by the United States Department of Commerce (USDC) and meet minimum flesh and batter/breading requirements for a USDC Grade A product or a product packed under federal inspection by the USDC.
15.8 All fresh fruits must be ripe and in good condition when delivered and must be ready for consumption per the USDA "Food Buying Guide." At a minimum, fruit must meet the food distributors' second-quality level. Fruits should have characteristic color, good flavor, be wellshaped, and be free from scars and bruises. Size must produce a yield equal to or greater than the attached 21-day cycle menu requirements.
15.9 All fresh vegetables must be ripe and in good condition when delivered and must be ready for consumption per the USDA "Food Buying Guide." At a minimum, vegetables must meet the food distributor's second-quality level. Vegetables should have characteristic color, good flavor, be wellshaped, and be free from discoloration, blemishes, and decay. Size must produce a yield equal to or greater than the attached 21 -day cycle menu requirements.
15.10 All canned vegetables must meet the food distributors' first-quality level (extra fancy and fancy) And canned fruits must meet the second-quality level (standard). Vegetables should have characteristic color; good, fresh flavor; and be free from discoloration, blemishes, and decay. Efforts should be made to purchase low-sodium or no sodium added vegetables and fruit packed in juice or water.
15.11 Eggs must be inspected and passed by the state or federal Department of Agriculture and used within 30 days of date on carton. Eggs should be grade A, uniform in size, clean, sound-shelled, and free of foreign odors or flavors.
15.12 Sauces, such as gravy, spaghetti sauce, pizza sauce, etc., must be smooth and uniform in color with no foreign substance, flavor, odor, or off color.
15.13 If applicable, the food production facility, manufacturing plant, and products must meet all
sanitary and other requirements of the Food, Drug, and Cosmetic Act and other regulations that support the wholesomeness of products.
15.14 Meals and food items must be stored and prepared under properly controlled temperatures and in accordance with all applicable health and sanitation regulations.
15.15 All fruit juices must be 100 percent fruit juice.
15.16 When the specification calls for "Brand Name or Equivalent," the brand name product is acceptable. Other products may be considered with proof that such products meet stated specifications and are deemed equivalent to the brand name products in terms of quality, performance, and desired characteristics, as determined by the SFA.
15.17 All food items must adhere to the sodium target levels in subsequent contract terms, if applicable, as required by the USDA "Nutrition Standards in the National School Lunch and School Breakfast Programs: Implementation Timeline for Final Rule" and/or other subsequent guidance issued by the USDA.
15.18 Nutrition labels or manufacturer specifications must indicate zero grams of trans fat per serving for all foods.
15.19. Fluid milk must be low-fat (flavored or unflavored) or fat-free (flavored or unflavored). Unflavored milk must be offered and two milk choices must be offered daily as required by the SFA.
15.20 Efforts must be made to lower the levels of saturated fat in all purchased products.


## Section 16: USDA Foods

16.1 Any USDA Foods received for use by the SFA and made available to the vendor shall be utilized within the specified term of this contract in the SFA's food service operation. These foods must be used in the preparation and service of meals and for other allowable uses in accordance with the code of federal regulations, 7 CFR Part 250.
16.2 The vendor shall accept and use USDA Foods in as large a quantity as may be efficiently utilized in the nonprofit food service program, subject to approval by the SFA.
16.3 The vendor shall manage all USDA Foods to ensure they are utilized in the SFA's food service.
16.4 In accordance with 7 CFR 250.51(a) and (b), the vendor shall utilize all USDA ground beef, ground pork, and processed end products received in the SFA's food service. Commercially purchased foods shall not be substituted for these foods.
16.5 The vendor shall utilize all other USDA Foods, or substitute commercially purchased foods of the same generic identity, of U.S. origin, and of equal or better quality than the USDA Foods as determined by the SFA, in the SFA's food service.
16.6 In accordance with 7 CFR 250.51(a) and (b), the vendor shall credit the SFA's monthly bill/invoice the current market value of all USDA Foods received. The vendor must credit the SFA for all USDA Foods received for use in the SFA's food service each contract term whether the USDA Foods have been used or not. Such credit shall be issued in full prior to the expiration of each contract term.
16.7 Credit issued by the vendor to the SFA for USDA Foods received during each contract term and used in the SFA's food service shall be recorded on the monthly bill/invoice as a separate line item entry and shall be clearly identified and labeled. Attached to the invoice shall be a detailed list identifying each received USDA Foods item used in the SFA's food service and each USDA Foods item credit issued for unused USDA Foods, along with the current market value as issued by the Tennessee Department of Agriculture.
16.8 The current market value of USDA Foods is based on the prices issued by the Tennessee Department of Agriculture in compliance with 7 CFR § 250.58(e).
16.9 The SFA shall ensure the method and timing of crediting does not cause its cash resources to exceed limits Established in 7 CFR § 210.9(b)(2).
16.10 At the end of each contract term and upon expiration or termination of the contract, the SFA shall conduct a reconciliation to ensure and verify correct and proper credit has been received for the full value of all USDA Foods received by the vendor during each contract term for use in the SFA's food service.
16.11 The SFA shall verify receipt of USDA Foods shipments through its electronic records or by contacting the Tennessee Department of Agriculture or processor as applicable.
16.12 The SFA reserves the right to conduct USDA Foods credit audits throughout each contract term to
ensure compliance with federal regulations 7 CFR Part 210 and Part 250.
16.13 The vendor may store and inventory USDA Foods together with commercial foods purchased for use in the SFA's food service. The vendor must meet all storage and inventory management requirements outlined in 7 CFR Part 250. USDA ground beef, ground pork, and processed end products shall be stored in a manner that ensures usage in the SFA's food service.
16.14 The vendor must accept liability for any negligence on its part that results in any loss, damage, out of condition, or improper use of USDA Foods not yet credited to the SFA, and shall credit the SFA either monthly or through a fiscal year-end reconciliation.
16.15 The SFA and vendor shall consult and agree on end products to be produced from USDA Foods during each contract term. If the SFA and vendor cannot agree on end products, the vendor shall utilize the USDA Foods in the form furnished by the USDA.
16.16 The SFA shall have processing contracts in place when a commercial facility processes or repackages USDA Foods. The vendor shall pay all related processing fees and costs. The SFA shall not be responsible for any costs associated with processing USDA Foods. The Tennessee Recipient Agency Processing Contract, Tennessee State Master Processing Contract, or National Processing Contract must be used as the basis for the processing agreement as determined by the Tennessee Department of Agriculture. The terms and conditions of the processing contract must comply with 7 CFR Part 250. In accordance with 7 CFR 250.51(a), the vendor must credit the SFA for the value of all USDA Foods received for use in the SFA's meal service in a school year or fiscal year (including both entitlement and bonus foods). This includes crediting for the value of USDA Foods contained in processed end products (per 6.19 below).
16.17 The vendor shall not enter into subcontracts for further processing of USDA Foods.
16.18 The vendor shall be responsible for all delivery, freight/handling, storage, and warehousing costs associated with USDA Foods.
16.19 If the vendor acts as an intermediary between a processor and the SFA, the vendor shall credit the SFA for the value of USDA Foods contained in the processed end products at the USDA Foods processing agreement value unless the processor is providing such credit directly to the SFA. Such credit shall be issued to the SFA on the monthly bill/invoice as a separate line item entry and shall be clearly identified and labeled.
16.20 The vendor shall have records maintained and available to substantiate the receipt, use, storage, and inventory of USDA Foods. The vendor must submit to the SFA monthly inventory reports showing all transactions for processed and non-processed USDA Foods.
16.21 The SFA, Tennessee School Nutrition Program, Comptroller General, and USDA, or their duly Authorized representatives, may perform on-site reviews of the vendor's food service operation, including the review of records, to ensure compliance with the requirements of this contract and federal regulations 7 CFR Part 210 and Part 250.
16.22 The vendor shall return all unused USDA ground beef products, ground pork products, and processed end products to the SFA upon termination, expiration, or non-renewal of the contract.
16.23 At the discretion of the SFA, the vendor may be required to return other unused USDA Foods to the SFA upon termination, expiration, or non-renewal of the contract.
16.24 The SFA shall retain title to all USDA Foods provided to the vendor for use in the SFA's food service.
16.25 The bid rate per meal must be calculated as if no USDA Foods were available.
16.26 Under the provisions stated in the Base Contract, the FSMC must credit the SFA for the value of all USDA Foods received for use in the SFA's meal service in the school year or fiscal year (including both entitlement and bonus foods), and include the value of USDA Foods contained in processed end products, in accordance with the contingencies in 7 CFR 250.51(a). Furthermore, the FSMC shall be responsible for activities related to USDA Foods in accordance with 7 CFR 250.50(d), and must assure that such activities are performed in accordance with the applicable requirements in 7 CFR part 250. In support of terms outlined in the USDA Foods section of the Base Contract, Parties shall provide the following:
a) Verification - Receipt of USDA Foods: SFA shall attach a copy of the SFA's Year-end reconciliation verifying correct and proper credit has been received for the full value of all USDA Foods received by the selected FSMC during the fiscal year. The SFA reserves the right to conduct USDA donated food credit audits throughout the year to ensure compliance with federal regulations 7 CFR 210 and 7 CFR 250.
b) Verification - Usage of USDA Foods: Renewals of the Base Contract is contingent upon adequate usage of USDA Foods.

## Section 17: Professional Standards

17.1 Employees of both the SFA and of the FSMC must comply with the professional standards for state and local school nutrition programs personnel, as required by the Healthy, Hunger-Free Kids Act of 2010. A summary of the hiring and training requirement for professional standards can be viewed by clicking the following link: https://www.tn.gov/education/snp-resources/snp-program-requirements/snp-professional-standards.html.
17.2 Professional standards hours must be completed during the school year (July 1-June 30).
17.3 An employee training plan must be included in the proposal.

## Section 18: Insurance Requirements

1. The vendor shall abide by the following insurance requirements, and the bidder shall supply with its proposal a specimen certificate proving insurance coverage sufficient to meet the requirements of this section. Such coverage shall remain in effect for the term of the contract and any extension thereof. KIPP Memphis shall be named as an additional insured in respect to the auto liability and general liability coverage for the length of the contract.
2. General Liability coverage must be provided by a Commercial General Liability Policy on an occurrence basis with a Broad Form Property Damage Endorsement. The Broad Form Property Damage endorsement should include coverage for property of KIPP Memphis in the Care, Custody or Control of the Vendor. Claims-made basis will not be acceptable.
3. Comprehensive General Liability and Property Damage: Vendor will supply satisfactory evidence of coverage in the amount of $\$ 1,000,000$ for each injury to or death of any one person, $\$ 1,000,000$ for each accident or occurrence for bodily injury or death, $\$ 1,000,000$ for each accident or occurrence for property damage, and \$2,000,000 aggregate coverage.
4. Product Liability: Vendor will supply satisfactory evidence of products and complete operations insurance in the amount of $\$ 1,000,000$.
5. Umbrella Excess Liability: Vendor will provide evidence of $\$ 5,000,000$ coverage over the primary business auto liability and general liability insurance.
6. Workmen's Compensation Coverage: Vendor shall supply satisfactory evidence of workmen's compensation insurance in the amount of \$500,000 each injury occurrence, \$500,000 each disease occurrence, with a $\$ 500,000$ Disease policy limit. Vendor will accept, insofar as the workers covered by this contract are concerned, the statutory provisions of Tennessee Workmen's Compensation Act, and any supplements or amendments thereto, and will insure its liability thereunder, and furnish proof thereof to KIPP Memphis or file KIPP Memphis a certificate of exemption from insurance from the Workers' Compensation Division of the Tennessee Department of Labor \& Workforce Development.
7. Business Auto Liability (including owned, non-owned and hired vehicles): Vendor will supply satisfactory evidence of insurance in the amount of $\$ 1,000,000$ Bodily Injury for each person and each occurrence and \$1,000,000 Property Damage for each person and each occurrence.

Within 7 days of award of contract, verification of insurance listing KIPP Memphis as additional insured shall be sent to: Gwendolyn Johnson at: gjohnson@kippmemphis.org.

## Section 19: Bid Criteria Point Matrix

19.1 The contracts will be awarded to the responsible bidder/proposer whose bid or proposal is responsive to the invitation and received the highest evaluation score. Price alone is not the sole basis for award, but remains the primary consideration when awarding a contract. Any and all proposals may be rejected in accordance with law.
19.2 Jackie Ward, Executive Assistant will be responsible for securing all proposals.
19.3 The proposals will be opened in the presence of the following people:

- Gwendolyn Johnson, Managing Director of Operations, will be responsible for ensuring all SFA procurements are conducted in compliance with applicable federal, state, and local procurement regulations; responsible for maintaining all procurement documentation.
- Vacant-In Progress, COO, will sign the evaluation criterion score sheet of competitive proposals, signifying a review and approval of the selections.
- Angela Carr, CFO

| Point Matrix |  | FSMC Score | Criteria |
| :---: | :---: | :---: | :---: |
| 40 | Points |  | Cost (FSMC with the lowest price receives 40 points. The other FSMCs receive points equal to the lowest price divided by their meal price X 40. Do not round) |
| 10 | Points |  | - Service Capability Plan - (FSMC needs to provide examples of providing service to similar type schools and their ability to supply healthy food options) (FSMC must also provide training plan.) <br> - "Poor" shall mean the proposal does not meet RFP requirements. 0 points. <br> - "Fair" shall mean that the proposal meets most, but not all of the RFP requirements. 2 points <br> - "Good" shall mean that the proposal meets the RFP requirements. 6 points <br> - "Exceptional" shall mean that the proposal exceeds the RFP requirements. 10 points |
| 10 | Points |  | Years of Experience in working with Child Nutrition Programs (FSMC with the most years of experience receives 10 points. Each FSMC will receive 1 point for each year of experience with a maximum of 10 .) |
| 10 | Points |  | References (FSMC needs to provide the contact information for 3 references in which they have provided similar services as requested in the RFP.) (current or former client) <br> - "Poor" shall mean no feedback from all client references. 0 points. <br> - "Fair" shall mean the average feedback from references were at minimum in meeting performance expectations. 2 points <br> - "Good" shall mean the average feedback from references were good at meeting performance expectations. 6 points <br> - "Exceptional" shall mean the average feedback from references were exceptional at meeting performance expectations. 10 points |
| 10 | Points |  | Financial Conditions/Stability, Business Practices - (FSMC needs to provide examples of past audits) <br> - "Poor" shall mean the proposal does not meet RFP requirements. 0 points. <br> - "Fair" shall mean that the proposal meets most, but not all of the RFP requirements. 2 points <br> - "Good" shall mean that the proposal meets the RFP requirements. 6 points <br> - "Exceptional" shall mean that the proposal exceeds the RFP requirements. 10 points |
| 10 | Points |  | Accounting and Reporting Systems - (FSMC needs to provide examples of their records keeping and POS management) <br> - "Poor" shall mean the proposal does not meet RFP requirements. 0 points. <br> - "Fair" shall mean that the proposal meets most, but not all of the RFP requirements. 2 points <br> - "Good" shall mean that the proposal meets the RFP requirements. 6 points <br> - "Exceptional" shall mean that the proposal exceeds the RFP requirements. 10 points |
| 10 | Points |  | Promotion of the Child Nutrition Program (FSMCs should be very specific as to their plans for promoting the Child Nutrition Programs. The SFA will rate the FSMC based on their specific plan proposed. <br> - "Poor" shall mean the proposal does not meet RFP requirements. 0 points. <br> - "Fair" shall mean that the proposal meets most, but not all of the RFP requirements. 2 points <br> - "Good" shall mean that the proposal meets the RFP requirements. 6 points |


|  |  |  | $\bullet$ <br> "Exceptional" shall mean that the proposal exceeds the RFP requirements. 10 <br> points |
| :--- | :--- | :--- | :--- |
| 100 | Points |  | Total Points |

## Exhibit A

## Bid Summary <br> Nonprofit School-Food Services Management Company Services <br> (RFP \#040823)

This document contains a bid solicitation and contract for the furnishing of meals for the nonprofit school food service program(s) for the period beginning July 1 , 2023, and ending June 30 , 2024, and sets forth the terms and conditions applicable to the procurement. Upon acceptance, this document shall constitute the contract between the proposer and the school food authority (SFA). The proposer shall not plead misunderstanding or deception because of such estimate of quantities, or of the character, location, or other conditions pertaining to the RFP solicitation/contract. These are projected quantities, and KMPS reserves the right to decrease or increase quantities as needed.
Per meal prices must be quoted as if no USDA Foods will be received.

|  | Projected <br> Annual <br> Units | Rate per Unit | Estimated Total <br> $* *$ |
| :---: | :---: | :---: | :---: |
| 1. Reimbursable Breakfasts with Milk | 275,000 |  |  |
| 2. Reimbursable Lunches with Milk | 275,000 |  |  |
| 3. Reimbursable Afterschool Snacks | 275,000 |  |  |
| 4. A la Carte Equivalents Fee | N/A |  |  |
| 5. Summer Breakfast | 100,000 |  |  |
| 6. Summer Lunch | 100,000 |  |  |

Total Estimated Amount of Bid**: \$ $\qquad$
**All totals must be carried out to the second decimal place and must not be rounded.
Name of bidder:
Street address:
$\qquad$
City:
State:
Zip code:
By submission of this bid, the bidder certifies that, in the event the bidder receives an award under this solicitation, the bidder shall operate in accordance with all applicable current program regulations. This agreement shall be in effect for the period specified, not to exceed one year, and may be renewed by mutual agreement for four additional one-year contract terms.

## Bidder Signature

Acceptance of Contract
School food authority (SFA):

## Exhibit A-1

## Site Data Form—On-site Prepared Meals

| Site Name, Address, and Phone Number | Contact Person | Current Enrollment | Breakfast |  | Lunch |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Annual <br> Number of Serving Days | Average Daily Participation | Annual <br> Number of Serving Days | Average Daily Participation |
| KIPP Memphis Collegiate Middle 230 Henry Ave Memphis, TN 38107 | Gwendolyn Johnson | 200 | 180 | 34\% | 180 | 65\% |
| KIPP Memphis <br> Collegiate <br> Elementary <br> (includes two Pre-K <br> classrooms) <br> 230 Henry Ave <br> Memphis, TN $38107$ | Gwendolyn <br> Johnson | 529 | 180 | 64\% | 180 | 78\% |
| KIPP Memphis Collegiate High 2010 Howell Ave Memphis, TN 38107 | Gwendolyn Johnson | 438 | 180 | 28\% | 180 | 53\% |
| KIPP Memphis <br> Academy Middle <br> 2010 Howell Ave <br> Memphis, TN 38107 | Gwendolyn <br> Johnson | 232 | 180 | 25\% | 180 | 71\% |

## Exhibit A-2

Eligibility Data and Projected Enrollments

| Site Name | October 2022 <br> Eligibility Data |  | Projected Enrollments |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Free | Reducedprice | 2023-24 | 2024-25 | 2025-26 | 2026-27 | 2027-28 |
| KIPP Memphis Collegiate Middle 230 Henry Ave Memphis, TN 38107 | ALL | N/A | 221 | 243 | 247 | 252 | 257 |
| KIPP Memphis <br> Collegiate <br> Elementary <br> 230 Henry Ave <br> Memphis, TN <br> 38107 | ALL | N/A | 581 | 639 | 651 | 664 | 677 |
| KIPP Memphis Collegiate High 2010 Howell Ave Memphis, TN 38107 | ALL | N/A | 470 | 517 | 527 | 537 | 547 |
| KIPP Memphis Academy Middle 2010 Howell Ave Memphis, TN 38107 | ALL | N/A | 255 | 280 | 285 | 290 | 295 |

Exhibit A-3

Meal Service Information/Serving Schedule

| Site Name | Breakfast |  |  |  | Lunch |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Meal Service Schedule | Delivery Schedule | Meal Charges |  | Meal <br> Service <br> Schedule | Delivery Schedule | Meal Charges |  |
|  |  |  | Reduced | Paid |  |  | Reduced | Paid |
| KIPP <br> Memphis <br> Collegiate <br> Middle <br> 230 Henry Ave <br> Memphis, TN <br> 38107 | $\begin{aligned} & \text { Served 7:20 } \\ & -7: 40 \end{aligned}$ | On site | 0 | 0 | Starts at 10:00am ends <br> at 11:40am | On site | 0 | 0 |
| KIPP <br> Memphis <br> Collegiate <br> Elementary <br> 230 Henry Ave <br> Memphis, TN <br> 38107 | $\begin{aligned} & \text { Served 7:45 } \\ & -8: 30 \end{aligned}$ | On site | 0 | 0 | Starts at <br> 11:45am ends <br> at $12: 55 \mathrm{pm}$ | On site | 0 | 0 |
| KIPP <br> Memphis <br> Collegiate <br> High <br> 2010 Howell <br> Ave <br> Memphis, TN <br> 38107 | $\begin{aligned} & \text { Served 7:30 } \\ & -7: 45 \end{aligned}$ | On site | 0 | 0 | Starts at <br> 12 pm ends at <br> $1: 25 \mathrm{pm}$ | On site | 0 | 0 |
| KIPP <br> Memphis <br> Academy <br> Middle <br> 2010 Howell <br> Ave <br> Memphis, TN <br> 38107 | $\begin{aligned} & \text { Served 7:20 } \\ & -7: 35 \end{aligned}$ | On site | 0 | 0 | Starts at 10:10am ends at 11:20am | On site | 0 | 0 |

## Food-based Meal Pattern 21-day Cycle Menu

Menu Planning Worksheet - K-12
WEEK 1 - Breakfast

| Milk: <br> 1 cup <br> Two choices required | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Grains | Blueberry Pancake on a Stick (1 oz eq) <br> Turkey Sausage (. 5 oz eq) | Granola (1 oz eq) and Yogurt Parfait (1/2 c) | Whole Wheat Buttermilk Biscuit (1 oz eq) <br> Sausage Patty (1 oz eq) | Peanut Butter (2 Tbsp) Banana ( $1 / 2 \mathrm{c}$ ) Rollup (2 oz tortilla) ( 1 oz meat alt and 2 oz eq grain) | Whole Wheat Buttermilk Biscuit (1 oz eq) Chicken Patty (1 oz eq) |
| Vegetable or Fruit: 3/4 cup | $1 / 2$ c Mixed Berries cup $1 / 2$ c Apple Juice | $1 / 2$ c Peaches, Bananas $1 / 2$ c Grape Juice | $1 / 2$ c Apples slices $1 / 2$ c Orange Juice | $\begin{aligned} & \hline 1 / 4 \text { c (in Rollup) } \\ & 1 / 2 \text { c Sliced Oranges } \\ & 1 / 2 \text { c Apple Juice } \\ & \hline \end{aligned}$ | 1/2 c Apple slices $1 / 2$ c Orange Juice |
| Meat/Meat Alternate: 1 oz . |  |  |  |  |  |

No more than one-half of the weekly offering for the fruit component or the vegetable component may be in the form of full-strength juice.

## Menu Planning Worksheet - K-12

WEEK 2 - BREAKFAST

| Milk: <br> 5 cups weekly <br> 1 cup daily <br> Two choices required | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim Chocolate Milk |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Grains: <br> 9 ounce equivalent weekly <br> 1 ounce equivalent daily minimum | Oatmeal Muffin Squares (2 oz eq) | Breakfast Pizza ( 1 oz M/MA, 1 oz eq WG) | 2 Whole Grain Pancakes (2 oz eq) | $\begin{aligned} & \hline \text { Biscuit (1 oz eq) } \\ & \text { Sausage Patty (1 oz eq) } \end{aligned}$ | Whole Grain Cinnamon Rolls Frosted (1 oz eq) |
| - Non-Whole Grain-Rich |  |  |  |  |  |
| - Whole Grain-Rich | Muffins | Crust | Pancakes | Biscuit | Cinnamon Roll |
| Fruit: <br> 5 cups weekly <br> 1 cup daily minimum | 1/2 c Pineapple Chunks 1/2 c Orange Juice | $1 / 2$ c Cantaloupe Balls 1/2 c Apple Juice $3 / 4$ c Vegetables | 1/2 c Apple Slices 1/2 c Apple Juice | 1 Banana 1/2 c Apple Juice | 1 Orange 1/2 c Orange Juice |

## Menu Planning Worksheet - K-12 <br> WEEK 3 - BREAKFAST

| Milk: <br> 5 cups weekly <br> 1 cup daily <br> Two choices required | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Grains: <br> 9 ounce equivalent weekly <br> 1 ounce equivalent daily minimum | Whole Wheat <br> Buttermilk <br> Biscuit (1 oz eq) <br> Chicken Patty (1 oz eq) | Breakfast Pizza (1 oz M/MA, 1 oz eq WG) | Whole Grain Waffles (2.0 oz eq) | Whole Wheat <br> Buttermilk <br> Biscuit (1 oz eq) <br> Sausage Patty (1 oz eq) | Whole Grain Cinnamon Rolls Frosted (1 oz eq) |
| - Non-Whole Grain-Rich |  |  |  |  |  |
| - Whole Grain-Rich | Biscuit | Crust | Waffles | Biscuit | Cinnamon Roll |
| Fruit: <br> 5 cups weekly <br> 1 cup daily minimum | 1/2 c Pineapple Chunks 1/2 c Orange Juice | 1/2 c Cantaloupe Balls 1/2 c Apple Juice | 1 c Apple Slices 1/2 c Orange Juice | 1 Banana 1/2 c Orange Juice | 1 Orange 1/2 c Apple Juice |

## Menu Planning Worksheet - K-12

 WEEK 4 (repeat of week 1) - BREAKFAST| Milk: <br> 5 cups weekly <br> 1 cup daily <br> Two choices required | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Grains: <br> 9 ounce equivalent weekly <br> 1 ounce equivalent daily minimum | Blueberry Pancake on a Stick (1 oz eq) Turkey Sausage (. 5 oz eq) | Granola (1 oz eq) and Yogurt Parfait (1/2 c) | Whole Wheat Buttermilk Biscuit (1 oz eq) <br> Sausage Patty (1 oz eq) | Peanut Butter (2 Tbsp) Banana ( $1 / 2 \mathrm{c}$ ) Rollup (2 oz tortilla) ( 1 oz meat alt and 2 oz eq grain) | Whole Wheat Buttermilk Biscuit (1 oz eq) Chicken Patty (1 oz eq) |
| - Non-Whole Grain-Rich |  |  |  |  |  |
| - Whole Grain-Rich | Pancakes | Granola | Biscuit | Tortilla | Biscuit |
| Fruit: <br> 5 cups weekly <br> 1 cup daily minimum | $1 / 2$ c Mixed Berries cup $1 / 2$ c Apple Juice | $1 / 2$ c Peaches, Bananas ½ c Grape Juice | $1 / 2$ c Apples slices $1 / 2$ c Orange Juice | $1 / 4 \mathrm{c}$ (in Rollup) $1 / 2$ c Sliced Oranges $1 / 2$ c Apple Juice | 1/2 c Apple slices $1 / 2$ c Orange Juice |

No more than one-half of the weekly offering for the fruit component or the vegetable component may be in the form of full-strength juice

## Menu Planning Worksheet - K-12

Day 21 - BREAKFAST

| Milk: <br> 5 cups weekly <br> 1 cup daily <br> Two choices required | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk |
| :---: | :---: |
| Grains: <br> 9 ounce equivalent weekly <br> 1 ounce equivalent daily minimum | Whole Wheat Buttermilk Biscuit (1 oz eq) <br> Chicken Patty (1 oz eq) |
| - Non-Whole Grain-Rich |  |
| - Whole Grain-Rich | Biscuit |
| Fruit: <br> 5 cups weekly <br> 1 cup daily minimum | 1/2 c Pineapple Chunks 1/2 c Orange Juice |

## Exhibit B-1

## Pre-K Breakfast

| Week | Day | Menu Item |
| :---: | :---: | :---: |
| Week 1 | Monday | Chicken Biscuit Apple |
|  | Tuesday | Whole Grain Blueberry Muffin Danimals Yogurt Orange |
|  | Wednesday | Breakfast Pizza Applesauce |
|  | Thursday | Cinnamon Toast Crunch String Cheese <br> Apple |
|  | Friday | Waffle with Syrup Peaches |
| Week 2 | Monday | Whole Grain Bagel with Cream Cheese Egg Patty Apple |
|  | Tuesday | Cinnamon Chex Cereal <br> String Cheese <br> Orange |
|  | Wednesday | Chicken Sausage Biscuit Applesauce |
|  | Thursday | Whole Grain Pop Tart Yogurt <br> Mandarin Oranges |
|  | Friday | French Toast Sticks Peaches |
| Week 3 | Monday | Waffle with Syrup Apple |
|  | Tuesday | Cinnamon Chex Cereal <br> String Cheese <br> Orange |
|  | Wednesday | Chicken Biscuit Applesauce |
|  | Thursday | Whole Grain Blueberry Muffin |


|  |  | Danimals Yogurt <br> Mandarin Oranges |
| :--- | :--- | :--- |
| Week 4 Friday | Chicken Sausage Biscuit <br> Peaches |  |
| Monday | French Toast Sticks with Syrup <br> Apple |  |
|  | Tuesday | Whole Grain Banana Bread <br> Danimals Yogurt <br> Orange |
|  | Wednesday | Whole Grain Bagel with Cream Cheese <br> Apple |
|  | Thursday | Cinnamon Chex Cereal |


|  | String Cheese <br> Apple |  |
| :--- | :--- | :--- |
| Week 5 | Friday | French Toast Sticks with Syrup <br> Peaches |
| Chicken Biscuit |  |  |
| Apple |  |  |

Also Served Daily

Exhibit B-2

## Menu Planning Worksheet - K-8

| WEEK 1 - LUNCH |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Component | Monday Cheeseburger/bun Grapes $(1 / 2 c)$ Collard Greens $(1 / 2 c)$ French Fries $(1 / 2 \mathrm{c})$ $1 \%$ Milk $(1 \mathbf{c})$ | Tuesday Sesame Asian Noodle Chicken Salad (1c) Carrot Sticks (1/2) Pears (1/2c) Green Peas $(1 / 2 c)$ $1 \%$ Milk $(1 \mathbf{c})$ | Wednesday <br> Beef \& Bean Tamale Pie ( $1 / 2 \mathrm{c}$ ) <br> Brown Rice (1oz) Cuban Black Beans (1/2c) <br> Cantaloupes and Pineapple ( $1 / 2 c$ ) 1\% Milk (1c) | Thursday <br> Tasty Chicken Curry Casserole (3/4c) <br> Roasted Potatoes with Cumin ( $1 / 2 c$ ) <br> Orange Slices ( $1 / 2 \mathrm{c}$ ) WG Roll ( 2 oz ) 1\% Milk (1c) | Friday Home Style Spaghetti \& Beef Sauce (1c) Steamed Broccoli and Cauliflower (1/2c) Peaches $(1 / 2 c)$ Bean Salad ( $1 / 4 \mathrm{c})$ String Cheese (1oz) $1 \%$ Milk (1c) |
| Meat/meat alternate: <br> 8-9 ounce equivalent weekly (K-5) <br> 9-10 ounce equivalent weekly (6-8) <br> 1 ounce equivalent daily minimum | Hamburger Patty (2 oz) Cheese Slice (1oz) | Chicken (1 oz) | Beef (1.5 oz) | Chicken (1.25 oz) | Beef Sauce (2 oz) <br> String Cheese (1 oz) |
| Fruit: <br> $21 / 2$ cups weekly <br> $1 / 2$ cup daily minimum | $1 / 2 \mathrm{c}$ Grapes | 1/2 c Pears | 1/2 c Cantaloupe/Pineapple | 1/2 c Sliced Oranges | 1/2 c Peaches |
| Vegetable: <br> $33 / 4$ cups weekly <br> $3 / 4$ cup daily minimum | 1 c | 7/8 c | 7/8 c | 3/4 c | 7/8 c |
| - Dark/Green $1 / 2$ cup weekly | 1/2 c Collard Greens |  |  |  | 1/4 c Steamed Broccoli |
| - Red/Orange $3 / 4$ cup weekly |  | 1/8 c (in salad) <br> 1/2 Carrots | 3/8 c (in Tamale Pie) |  |  |
| - Beans, Peas (Legumes) $1 / 2$ cup weekly |  | 1/8 c (in salad) | 1/2 c black beans |  | 1/4 c 3 Bean Salad |
| - Starchy $1 / 2$ cup weekly | 1/2 c French Fries | 1⁄2 c Green Peas |  | $1 / 2$ c Roasted Potatoes with Cumin |  |
| - Other $1 / 2$ cup weekly |  | 1/8 c (in salad) |  | 1/4 c (in Casserole) | 1/4 c Steamed Cauliflower |
| - Additional Vegetable to reach total 1 cup weekly |  |  |  |  | 3/8 c (in Spaghetti) |
| Grains: <br> 8-9 ounce equivalent weekly (K-5) <br> 8-10 ounce equivalent weekly (6-8) <br> 1 ounce equivalent daily minimum | Bun (1 oz eq) | Noodles (1 oz eq) | Tamale Pie (1 oz eq) Brown Rice (1 oz eq) | Brown rice (1 oz eq) <br> WG Roll (2 oz eq) | Spaghetti (1 oz eq) |
| - Non-Whole Grain-Rich |  |  |  |  |  |


| Whole Grain-Rich | Bun and Cornbread | Pasta | Brown Rice Pilaf | Muffins and casserole | Spaghetti |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Milk: Two choices required <br> 5 cups weekly <br> 1 cup daily | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim <br> Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim <br> Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim <br> Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim <br> Chocolate Milk |  |

Menu Planning Worksheet - K-8
WEEK 2 - LUNCH

| Component | Monday | Tuesday | Wednesday | Thursday | Friday |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mexicali Taco Boat (3/4c) <br> Shredded Cheese ( $1 / 20 \mathrm{zz}$ ) <br> Spanish Rice (10z) Sliced Peaches ( $1 / 2$ c) 1\% Milk (1c) | Pizza with Ground <br> Turkey Topping (3"x8") <br> Carrot Chips ( $1 / 2 \mathrm{c}$ ) <br> Strawberries (1/2c) <br> 1\% Milk (1c) | BBQ Chicken (2oz) Brown Rice Pilaf ( $1 / 2 c$ ) Black Eyed Peas (1/2c) Collard Greens (1/2c) Cantaloupe Cubes ( $1 / 2 \mathrm{c}$ ) 1\% Milk (1c) | Home Style Turkey \& Beef Macaroni (1c) Green Peas ( $3 / 4 \mathbf{c}$ ) Banana (1) 1\% Milk (1c) | Chicken Pot Pie (2/3c) <br> Cream Spinach (1/2c) <br> Biscuit (1 oz) <br> Apple (1/2) <br> $1 \%$ Milk (1c) |
| Meat/meat alternate: <br> 8-9 ounce equivalent weekly (K-5) <br> 9-10 ounce equivalent weekly (6-8) <br> 1 ounce equivalent daily minimum | Taco Boat ( 2.5 oz ) <br> Shredded Cheese ( $1 / 2 \mathrm{oz}$ ) | Pizza (1.25 oz) | Chicken (2 oz) | Turkey and Beef ( 2 oz ) | Chicken (2 oz) |
| Fruit: <br> $21 / 2$ cups weekly <br> $1 / 2$ cup daily minimum | 1/2 c Peaches | 1/2 c Strawberries | 1/2 Cantaloupe | 1 Banana | 1⁄2 Apple |
| Vegetable: <br> $33 / 4$ cups weekly <br> $3 / 4$ cup daily minimum | 3/4 c | 3/4 c | 1 c | 1 c | 3/4 c |
| - Dark/Green $1 / 2$ cup weekly |  |  | 1/2 c Collard Greens |  | 1/2 c Creamed Spinach |
| - Red/Orange $3 / 4$ cup weekly | 3/4 c (in Taco Boat) | $\begin{aligned} & 1 / 4 \mathrm{c} \text { (in Pizza) } \\ & 1 / 2 \mathrm{c} \text { Carrots } \end{aligned}$ |  |  |  |
| - Beans, Peas (Legumes) $1 / 2$ cup weekly |  |  | 1/2c Black Eyed Peas |  |  |
| - Starchy $1 / 2$ cup weekly |  |  |  | 1/2 c Green Peas | 1/8 c (in pie) |
| - Other $1 / 2$ cup weekly |  |  |  | 1/2 c (in Macaroni) |  |
| - Additional Vegetable to reach total 1 cup weekly |  |  |  |  | 1/8 c (in pie) |
| Grains: <br> 8-9 ounce equivalent weekly (K-5) $8-10$ ounce equivalent weekly (6-8) <br> 1 ounce equivalent daily minimum | Spanish Rice (1 oz eq) | Pizza (2 oz eq) | Brown Rice Pilaf (2 oz eq) | Macaroni (1 oz eq) | Pot Pie (1.5 oz WG crust) <br> Whole Grain Biscuit (1 oz) |
| - Non-Whole Grain-Rich |  |  |  |  |  |


| Whole Grain-Rich | Rice | Pizza crust | Brown Rice | Macaroni |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Milk: Two choices required <br> 5 cups weekly <br> 1 cup daily | 1 c $1 \%$ Milk or 1 c Skim <br> Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim <br> Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim <br> Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim <br> Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c <br> Skim Chocolate Milk |

## Menu Planning Worksheet - K-8

WEEK 3 - LUNCH

| Component | Monday | Tuesday | Wednesday | Thursday | Friday |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Volcanic Meatloaf } \\ (1 / 2 c) \\ \text { Green Beans (1/2) } \\ \text { Roll (1oz) } \\ \text { Apple (1) } \\ 1 \% \text { Milk (1c) } \end{gathered}$ | BBQ Rib Patty Sandwich Orange Slices - $\mathbf{1 / 2}$ Cup Baked Beans ( $1 / 2 \mathrm{c}$ ) Steamed Corn ( $1 / 2 \mathrm{c}$ ) $1 \%$ Milk (1c) | Chicken and Bean Burrito Bowl (2oz) <br> Vegetable Dippers ( $1 / 2$ cup) Peaches ( $1 / 2 \mathrm{c}$ ) Tortilla Chips ( 1 oz ) 1\% Milk (1c) | Lemon Chicken (2 oz) Roasted Vegetable Medley (1 cup) Strawberries (1/2 c) WG Roll ( 2 oz ) 1\% Milk (1c) | Pepperoni and Cheese Calzone Curly Fries (1 cup) Apple Slices (1/2c) $1 \%$ Milk (1c) |
| Meat/meat alternate: <br> 8-9 ounce equivalent weekly (K-5) 9-10 ounce equivalent weekly (6-8) 1 ounce equivalent daily minimum | Meatloaf (2.5 oz) | Rib Patty (2 oz) | Chicken (1/2 oz) <br> Legume as M/MA (1 and $1 / 2$ oz) | Chicken (2 oz) | Pepperoni (1 oz) <br> Cheese (1 oz) |
| Fruit: <br> 2½ cups weekly <br> $1 / 2$ cup daily minimum | 1 Apple - medium | 1/2 c Oranges | 1/2 c Peaches | 1/2 c Strawberries | 1/2 c Apple Slices |
| Vegetable: <br> $33 / 4$ cups weekly <br> $3 / 4$ cup daily minimum | 7/8 c | 1 c | 1 c | 1 and 1/4 c | 1 and $1 / 8 \mathrm{c}$ |
| - Dark/Green $1 / 2$ cup weekly |  |  |  | 1/2 cup Broccoli |  |
| - Red/Orange $3 / 4$ cup weekly |  |  | 3/8 c (in burrito bowl) $1 / 4$ c Carrot Sticks (in vegetable dippers) | $1 / 2$ cup Carrots | 1/8 c (in Calzone) |
| - Beans, Peas (Legumes) $1 / 2$ cup weekly | $1 / 4 \mathrm{c}$ black beans (in Meatloaf) | 1/2 Baked Beans |  |  |  |
| - Starchy $1 / 2$ cup weekly |  | 1/2 c Steamed Corn |  |  | 1 c (Curly Fries) |
| - Other $1 / 2$ cup weekly | 1/8 c (in Meatloaf) <br> 1/2 c Green Beans |  | 1/8 c (in burrito bowl) $1 / 4$ c Celery Sticks (in vegetable dippers) | 1/4 cup onion |  |
| - Additional Vegetable to reach total 1 cup weekly |  |  |  |  |  |


| Grains: <br> 8-9 ounce equivalent weekly (K-5) 8-10 ounce equivalent weekly (6-8) <br> 1 ounce equivalent daily minimum | Roll (1 oz eq) | Sandwich Bun (2 oz eq) | Burrito Bowl (1 oz eq) <br> Tortilla Chips (1 oz eq) | Roll (2 oz eq) | Pizza (2 oz eq) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - Non-Whole Grain-Rich |  |  |  |  |  |
| - Whole Grain-Rich | Roll | Bun | Tortilla Chips and Roll | Roll | Calzone crust |
| Milk: Two choices required 5 cups weekly | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim Chocolate Milk |

Menu Planning Worksheet - K-8
WEEK 4 (repeat of week 1) - LUNCH


| 1 cup weekly |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Grains: <br> $8-9$ ounce equivalent weekly (K-5) <br> $8-10$ ounce equivalent weekly (6-8) <br> 1 ounce equivalent daily minimum | Bun (1 oz eq) | Noodles (1 oz eq) | Tamale Pie (1 oz eq) <br> Brown Rice (1 oz eq) | Brown rice (1 oz eq) <br> WG Roll (2 oz eq) | Spaghetti (1oz eq) |
| $\bullet$ Non-Whole Grain-Rich |  |  |  |  |  |
| $\bullet$ Whole Grain-Rich | Bun and Cornbread | Pasta | Brown Rice Pilaf | Muffins and casserole |  |
| Milk: Two choices required <br> 5 cups weekly <br> 1 cup daily | 1 c $1 \%$ Milk or 1 c <br> Skim Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c <br> Skim Chocolate <br> Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c <br> Skim Chocolate Milk | 1 c c Milk or 1 c <br> Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk |

## Menu Planning Worksheet - K-8

Day 21 - LUNCH

| Component | Monday |
| :--- | :--- |
| Mexicali Taco Boat ( $3 / 4 \mathbf{c}$ ) |  |
| Shredded Cheese (1 $1 / 20 z)$ |  |
| Spanish Rice (10z) |  |
| Sliced Peaches ( $1 / 2 \mathbf{c}$ ) |  |
| $\mathbf{1 \%}$ Milk (1c) |  |$)$


| $1 / 2$ cup weekly |  |
| :--- | :--- |
| Additional Vegetable to <br> reach total <br> 1 cup weekly |  |
| Grains: <br> $8-9$ ounce equivalent weekly (K-5) <br> $8-10$ ounce equivalent weekly (6-8) <br> 1 ounce equivalent daily minimum | Spanish Rice (1 oz eq) |
| Non-Whole Grain-Rich |  |
| Whole Grain-Rich | Rice |
| Milk: Two choices required <br> 5 cups weekly <br> 1 cup daily | 1 c $1 \%$ Milk or 1 c Skim <br> Chocolate Milk |

Exhibit B-3

| Pre-K Lunch Week | Day | Menu Item |
| :---: | :---: | :---: |
| Week 1 | Monday | Mac \& Cheese Green Beans Peaches |
|  | Tuesday | Bosco Stick <br> Pizza Sauce <br> Corn <br> Mandarin Oranges |
|  | Wednesday | Soy Butter Jammer <br> String Cheese <br> Baby Carrots <br> Craisins |
|  | Thursday | Meatball Sub <br> Salad <br> Mandarin Oranges |
|  | Friday | Cheeseburger on Bun <br> Broccoli <br> Applesauce |
| Week 2 | Monday | Chicken \& Waffle Sandwich Mixed Veggies Pears |
|  | Tuesday | Penne Pasta with Meat Sauce Cucumbers <br> Peaches |
|  | Wednesday | Soy Butter Jammers <br> String Cheese <br> Baby Carrots <br> Craisins |
|  | Thursday | Popcorn Chicken <br> Roll <br> Edamame <br> Applesauce |
|  | Friday | Cheese Pizza |


|  |  | Broccoli <br> Pineapple |
| :---: | :---: | :---: |
| Week 3 | Monday | Chicken Tenders with Breadstick <br> Peas \& Carrots <br> Pears |
|  | Tuesday | Cheeseburger on Bun <br> Green Beans <br> Applesauce |
|  | Wednesday | Soy Butter Jammers <br> String Cheese <br> Celery Sticks <br> Craisins |
|  | Thursday | Cheesy Bread Sticks with Marinara Sauce |
|  | Celery Sticks Orange Juice |  |
|  | Friday | ese Pizza <br> Carrots darin Oranges |
| Week 4 | Monday | ken Patty on Bun et Corn ches |
|  | Tuesday | to Crusted Fish <br> \& Carrots <br> s |
|  | Wednesday Soy | Butter Jammers <br> Cheese <br> Carrots <br> esauce |
|  | Thursday | corn Chicken <br> ji Fries <br> ins |
|  | Friday $\begin{array}{ll}\text { Ch } \\ & \mathrm{C} \\ & \underline{\mathrm{M}}\end{array}$ | ese Pizza <br> ry <br> darin Oranges |

## Week 5

1\% White Milk

| Menu Planning Worksheet - 9-12 WEEK 1 - LUNCH |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Component | MondayCrispy ChickenTacos (x2)Pico De GalloSalsa (1/4c)PineappleChunks (1c)Cuman BlackBeans ( $112 c$ )$1 \%$ Milk (1c) | Tuesday <br> Home Style Turkey \& Beef Macaroni (1c) Baby Carrots ( $1 / 2 \mathbf{c}$ ) <br> Sliced Italian <br> Bread (1oz) Apple (1) 1\% Milk (1c) | WednesdayWarm and SpicyVegetable Chili$(3 / 4 \mathrm{c})$Cornbread (20z)Green Peas (1/2c)Banana (1)Cheese Cubes$(1 / 2 c)$$1 \%$ Milk (1c) | Thursday <br> Creamy <br> Chicken Alfredo <br> (1c) <br> Collard Greens <br> (1 c) <br> Dinner Roll <br> (10z) <br> Sliced Peaches <br> (1c) <br> $1 \%$ Milk (1c) | Friday |
|  |  |  |  |  | Volcanic <br> Meatloaf ( $1 / 2 c$ ) <br> Green <br> Beans <br> (3/4c) <br> Roll (10z) <br> Apple (1) <br> 1\% Milk <br> (1c) <br> Banana <br> Bread <br> Square <br> (1/4c) |
| Meat/meat alternate: 10-12 ounce equivalent weekly 2 ounce equivalent daily | Chicken (2 oz) | Turkey and Beef ( 2 oz ) | Chili (1 oz) <br> Cheese Cubes (1 <br> oz) | Chicken (2 oz) | Meatloaf $(2.5 \mathrm{oz})$ |
| Fruit: <br> 5 cups weekly/1 cup daily | 1 c Pineapple Chunks | 1 Apple medium | 1 Banana medium | 1 c Peaches | 1 Apple medium |
| Vegetable: <br> 5 cups weekly <br> 1 cup daily | 1 c | 1 c | 1 and 1/8 c | 1 and 1/8 c | $\begin{aligned} & 1 \text { and } 1 / 8 \\ & c \end{aligned}$ |
| -Dark/Green <br> $1 / 2$ cup <br> weekly |  |  |  | 1 c (in Collard Greens) |  |
| - Red/Orange $11 / 4$ cup weekly | $1 / 8 \mathrm{c}$ tomato (in Pico) <br> $1 / 8 \mathrm{c}$ tomato (in Tacos) | $1 / 2 \mathrm{c}$ Carrots <br> $1 / 2 \mathrm{c}$ (in <br> Macaroni) | 1/4 c (in Chili) |  |  |
| - Beans, Peas <br> (Legumes) <br> $1 / 2$ cup <br> weekly | ½ c Black Beans |  | $1 / 4$ c kidney beans (in Chili) |  | 1/4 c black beans (in Meatloaf) |
| - Starchy <br> $1 / 2$ cup weekly |  |  | 1/2 c Green Peas |  |  |
| - Other <br> 3/4 cup weekly | 1/8 c onion (in Tacos) $1 / 8 \mathrm{c}$ onion (in Pico) |  | 1/8 c (in Chili) | 1/8 c (in Alfredo sauce) | $\begin{aligned} & 1 / 8 \mathrm{c} \text { (in } \\ & \text { Meatloaf) } \\ & 3 / 4 \mathrm{c} \\ & \text { Green } \\ & \text { Beans } \end{aligned}$ |
| - Additional <br> Vegetable <br> to reach <br> total <br> $11 / 2$ cups weekly |  |  |  |  |  |
| Grains: <br> 10-12 ounce equivalent weekly 2 ounce equivalent daily | Tacos Shells (2 oz) | $\begin{aligned} & \text { Macaroni (1 oz) } \\ & \text { Italian Bread (1 } \\ & \text { oz) } \end{aligned}$ | Cornbread (2 oz eq) | $\begin{aligned} & \text { Alfredo (1 } 1 / 2 \mathrm{oz}) \\ & \text { Dinner Roll (1 } \\ & \text { oz) } \end{aligned}$ | Roll (1 oz) <br> Banana <br> Bread (1 <br> oz) per <br> recipe |
| - Non-Whole Grain-Rich |  |  |  |  |  |


| - Whole Grain-Rich | Tacos | Macaroni and Bread | Cornbread | Dinner Roll and Pasta | Banana <br> Bread and <br> Roll |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Milk: <br> 5 cups weekly <br> 1 cup daily | $\begin{aligned} & \text { 1 c } 1 \% \text { Milk or } 1 \\ & \text { c Skim Chocolate } \\ & \text { Milk } \end{aligned}$ | $\begin{aligned} & 1 \text { c } 1 \% \text { Milk or } 1 \\ & \text { c Skim } \\ & \text { Chocolate Milk } \end{aligned}$ | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim Chocolate Milk |

## Menu Planning Worksheet - 9-12 <br> WEEK 2 - LUNCH

| Component | Monday Beef Stir-Fry $(3 / 4 \mathrm{c})$ Shredded Cheese $(1 / 20 z)$ Mixed Fruit $(1 \mathrm{c})$ Roasted Carrots $(1 / 2 \mathbf{c})$ Egg Noodles $(20 z)$ $1 \%$ Milk $(1 \mathrm{c})$ | Tuesday <br> Ground Tukey <br> Lasagna (1.5c) <br> Garlic French <br> Bread (2oz) <br> Grapes (1c) Steamed Cauliflower ( $1 / 2$ <br> c) <br> 1\% Milk (1c) | Wednesday <br> BBQ Chicken (2oz) <br> Baked Beans (1/2c) <br> Stewed Okra and Tomatoes Peaches (1c) Whole Grain Roll (2oz) 1\% Milk (1c) | Thursday <br> Hawaiian Ham <br> Coconut Rice <br> (1c) <br> Roasted Bell <br> Peppers ( $1 / 2 \mathbf{c}$ ) <br> Sliced Plums <br> (3/4c) <br> Roasted <br> Potatoes ( $1 / 2 \mathrm{c}$ ) <br> 1\% Milk (1c) | Friday <br> Pizza with <br> Ground Beef <br> Topping (3"x8") <br> Spinach Salad (w/ <br> oranges and <br> vinaigrette) (1c) <br> Apple Slices ( $1 / 2 \mathbf{c}$ ) <br> Steamed Corn <br> ( $1 / 2 \mathrm{c}$ ) <br> 1\% Milk (1c) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \hline \text { Meat/meat } \\ & \text { alternate: } \\ & 10-12 \text { ounce } \\ & \text { equivalent weekly } \\ & 2 \text { ounce equivalent } \\ & \text { daily } \end{aligned}$ | Beef (2 oz) | Lasagna (2 oz) | Chicken (2 oz) | Ham (2 oz) | Beef (2 oz) |
| $\begin{aligned} & \hline \text { Fruit: } \\ & 5 \text { cups weekly } \\ & 1 \text { cup daily } \\ & \hline \end{aligned}$ | 1 c Mixed Fruit (Watermelon and Honeydew slices) | 1 c Grapes | 1 c Peaches | $1 / 4 \mathrm{c}$ (in <br> Hawaiian Ham) 3/4c Plums | $1 / 2$ c Oranges (on salad) <br> $1 / 2 \mathrm{c}$ Apple Slices |
| Vegetable: <br> 5 cups weekly <br> 1 cup daily | 1 c | 1 and $1 / 4 \mathrm{c}$ | 1 c | 1 c | 1 and 11/4 c |
| - Dark/Green $1 / 2$ cup weekly | $\begin{aligned} & 1 / 4 \text { cup (in Stir } \\ & \text { Fry) } \end{aligned}$ |  |  |  | 1/2 c Spinach |
| - Red/Orange $11 / 4$ cup weekly | $1 / 2$ c Roasted Carrots 1/4 cup (in Stir Fry) | 5/8 c (in <br> Lasagna) | 1/4 c Tomatoes | 1/2 c Peppers | 1/4 c (in Pizza) |
| - Beans, Peas <br> (Legumes) <br> $1 / 2$ cup <br> weekly |  |  | 1/2 c (in Beans) |  |  |
| - Starchy $1 / 2$ cup weekly |  |  |  | $1 / 2$ c Roasted <br> Potatoes | $1 / 2 \mathrm{c}$ Steamed Corn |
| - Other $3 / 4$ cup weekly |  | $\begin{aligned} & \hline 1 / 8 \text { c (Lasagna) } \\ & 1 / 2 \text { c Steamed } \\ & \text { Cauliflower } \\ & \hline \end{aligned}$ | 1/4 Okra |  |  |
| - Additional Vegetable to reach total $11 / 2$ cups weekly |  |  |  |  |  |
| Grains: 10-12 ounce equivalent weekly | Egg Noodles (2 oz eq) | Lasagna (1 oz eq) Whole Grain Bread (oz eq) | Whole Grain Roll (2 oz eq) | Rice ( 2 oz eq ) | Pizza (2 oz eq) |


| 2 ounce equivalent <br> daily |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Non-Whole <br> Grain-Rich |  |  |  |  |  |
| Whole <br> Grain-Rich | Roll | Pasta and Bread | Roll | Brown Bread <br> and Rice | Pizza |
| Milk: <br> 5 cups weekly <br> 1 cup daily | 1 c 1\% Milk or 1 <br> c Skim Chocolate <br> Milk | 1 c 1\% Milk or 1 <br> c Skim Chocolate <br> Milk | 1 c 1\% Milk or 1 <br> c Skim Chocolate <br> Milk | 1 c 1\% Milk or 1 <br> c Skim <br> Chocolate Milk | 1 c 1\% Milk or 1 c <br> Skim Chocolate <br> Milk |

## Menu Planning Worksheet - 9-12 <br> WEEK 3 - LUNCH

| Component | ```Monday Chicken Patty Sandwich with bun 1 Apple - medium Roasted Carrots ( \(1 / 2 \mathrm{c}\) ) Spring Salad - 1 cup 1\% Milk (1c)``` | Tuesday <br> BBQ Rib Patty Sandwich <br> Orange Slices - 1 Cup <br> Baked Beans - ½ cup <br> Steamed Corn (1⁄2 <br> c) <br> $1 \%$ Milk (1c) | Wednesday <br> Chicken and Bean <br> Burrito Bowl (2oz) <br> Vegetable Dippers <br> (1/2 cup) <br> Peaches (1c) <br> Tortilla Chips (1 oz) <br> 1\% Milk (1c) | Thursday <br> Lemon Chicken (2 <br> oz) <br> Roasted Vegetable <br> Medley (1 cup) <br> Banana ( $1 / 2 \mathrm{c}$ ) <br> Strawberries (1/2 <br> c) <br> WG Roll (2 oz) <br> 1\% Milk (1c) | Friday <br> Pepperoni and Cheese Calzone Curly Fries (1 cup) Apple Slices (1c) 1\% Milk (1c) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Meat/meat alternate: 10-12 ounce equivalent weekly 2 ounce equivalent daily | Chicken (2 oz) | Rib Patty (2 oz) | Chicken (1/2 oz) <br> Legume as M/MA (1 and $1 / 2 \mathrm{oz}$ ) | Chicken (2 oz) | Pepperoni (1 oz) <br> Cheese (1 oz) |
| Fruit: <br> 5 cups weekly <br> 1 cup daily | 1 Apple - medium | 1 c Oranges | 1 c Peaches | $\begin{aligned} & 1 / 2 \text { c Banana } \\ & 1 / 2 \text { c Strawberries } \end{aligned}$ | 1 c Apple Slices |
| Vegetable: <br> 5 cups weekly <br> 1 cup daily | 1 and 1/4 c | 1 c | 1 c | 1 and 1/4 c | 1 and 1/8 c |
| -Dark/Green <br> $1 / 2$ cup <br> weekly | $1 / 2$ cup Romaine <br> Lettuce |  |  | 1/2 cup Broccoli |  |
| - Red/Orange $11 / 4$ cup weekly | 1/2 c Roasted Carrots $1 / 4 \mathrm{c}$ Tomato (in salad) |  | 3/8 c (in burrito bowl) $1 / 4$ c Carrot Sticks (in vegetable dippers) | $1 / 2$ cup Carrots | 1/8 c (in Calzone) |
| -Beans, Peas <br> (Legumes) <br> $1 / 2$ cup <br> weekly |  | 1/2 Baked Beans |  |  |  |
| - Starchy <br> $1 / 2$ cup weekly |  | 1/2 c Steamed Corn |  |  | 1 c (Curly Fries) |
| - Other <br> $3 / 4$ cup weekly | 1/4 c Cucumbers and Onion (in salad) |  | 1/8 c (in burrito bowl) $1 / 4$ c Celery Sticks (in vegetable dippers) | $1 / 4$ cup onion |  |
| - Additional <br> Vegetable <br> to reach <br> total <br> $11 / 2$ cups weekly |  |  |  |  |  |
| Grains: <br> 10-12 ounce equivalent weekly 2 ounce equivalent daily | Sandwich Bun (2 oz eq) | Sandwich Bun (2 oz eq) | Burrito Bowl (1 oz eq) Tortilla Chips (1 oz eq) | Roll (2 oz eq) | Calzone Crust (2 oz eq) |
| - Non-Whole Grain-Rich |  |  |  |  |  |
| - Whole Grain-Rich | Bun | Bun | Tortilla Chips and Roll | Roll | Calzone |
| Milk: <br> 5 cups weekly <br> 1 cup daily | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c 1\% Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk |

## Menu Planning Worksheet - 9-12 <br> WEEK 4 (repeat of week 1) - LUNCH

| Component | Monday <br> Crispy Chicken <br> Tacos (x2) <br> Pico De Gallo <br> Salsa (1/4c) <br> Pineapple <br> Chunks (1c) <br> Cuman Black <br> Beans ( $1 / 2 c$ c) <br> 1\% Milk (1c) | Tuesday <br> Home Style Turkey \& Beef Macaroni (1c) Baby Carrots ( $1 / 2 \mathrm{c}$ ) <br> Sliced Italian <br> Bread (1oz) <br> Apple (1) <br> 1\% Milk (1c) | Wednesday Warm and Spicy Vegetable Chili $(3 / 4 \mathrm{c})$ Cornbread (2oz) Green Peas (1/2c) Banana (1) Cheese Cubes $(1 / 2 c)$ $1 \%$ Milk $(1 \mathbf{c})$ | Thursday <br> Creamy <br> Chicken <br> Alfredo (1c) <br> Collard Greens <br> (1 c) <br> Dinner Roll (10z) <br> Sliced Peaches <br> (1c) <br> 1\% Milk (1c) | Friday <br> Volcanic Meatloaf ( $1 / 2 \mathrm{c}$ ) Green Beans (3/4c) <br> Roll (10z) <br> Apple (1) <br> 1\% Milk (1c) <br> Banana Bread Square ( $1 / 4 \mathrm{c}$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Meat/meat alternate: <br> 10-12 ounce equivalent weekly 2 ounce equivalent daily | Chicken (2 oz) | Turkey and Beef (2 oz) | Chili (1 oz) Cheese Cubes (1 oz) | Chicken (2 oz) | $\begin{aligned} & \text { Meatloaf (2.5 } \\ & \text { oz) } \end{aligned}$ |
| Fruit: <br> 5 cups weekly/1 cup daily | 1 c Pineapple Chunks | 1 Apple medium | 1 Banana medium | 1 c Peaches | 1 Apple medium |
| Vegetable: <br> 5 cups weekly <br> 1 cup daily | 1 c | 1 c | 1 and 1/8 c | 1 and 1/8 c | 1 and 1/8 c |
| - Dark/Green $1 / 2$ cup weekly |  |  |  | 1 c (in Collard Greens) |  |
| - Red/Orange $11 / 4$ cup weekly | $1 / 8 \mathrm{c}$ tomato (in Pico) <br> $1 / 8 \mathrm{c}$ tomato (in Tacos) | $\begin{aligned} & 1 / 2 \mathrm{c} \text { Carrots } \\ & 1 / 2 \mathrm{c} \text { (in } \\ & \text { Macaroni) } \end{aligned}$ | 1/4 c (in Chili) |  |  |
| - Beans, Peas <br>  (Legumes) <br> $1 / 2$ cup  <br>  weekly | 1/2 c Black Beans |  | 1/4c kidney beans (in Chili) |  | $1 / 4 \mathrm{c}$ black beans (in Meatloaf) |
| - Starchy $1 / 2$ cup weekly |  |  | 1/2 c Green Peas |  |  |
| - Other $3 / 4$ cup weekly | 1/8 c onion (in Tacos) <br> 1/8 c onion (in Pico) |  | 1/8 c (in Chili) | 1/8 c (in Alfredo sauce) | 1/8 c (in <br> Meatloaf) <br> 3/4 c Green <br> Beans |
| - Additional Vegetable to reach total $11 / 2$ cups weekly |  |  |  |  |  |
| Grains: <br> 10-12 ounce equivalent weekly 2 ounce equivalent daily | Tacos Shells (2 oz eq) | Macaroni (1 oz <br> eq) <br> Italian Bread (1 <br> oz eq) | Cornbread (2 oz eq) | Alfredo (1 oz eq) Dinner Roll (1 oz eq) | Roll (1 oz eq) Banana Bread (1 oz) per recipe |
| - Non-Whole Grain-Rich |  |  |  |  |  |


| Whole <br> Grain-Rich | Tacos | Macaroni and <br> Bread | Cornbread | Dinner Roll and <br> Pasta | Banana Bread <br> and Roll |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Milk: <br> 5 cups weekly <br> 1 cup daily | $1 \mathrm{c} 1 \%$ Milk or 1 c | $1 \mathrm{c} 1 \%$ Milk or 1c c <br> Skim Chocolate <br> Milk | $1 \mathrm{c} 1 \%$ Milk or 1c <br> Skim Chocolate <br> Milk | $1 \mathrm{c} 1 \%$ Milk or 1 c <br> Skim Chocolate Milk | $1 \mathrm{c} 1 \%$ Milk or 1c <br> Skim Chocolate <br> Milk |
| Skim Chocolate <br> Milk |  |  |  |  |  |

## Menu Planning Worksheet - 9-12 <br> Complete 21 days - LUNCH

| Component | Monday <br> Beef Stir-Fry (3/4c) <br> Shredded Cheese ( $1 / 20 \mathrm{z}$ ) <br> Mixed Fruit (1c) <br> Roasted Carrots ( $1 / 2 \mathrm{c}$ ) <br> Egg Noodles (2oz) <br> 1\% Milk (1c) |
| :---: | :---: |
| Meat/meat alternate: <br> 10-12 ounce equivalent weekly <br> 2 ounce equivalent daily | Beef ( 2 oz ) |
| Fruit: <br> 5 cups weekly <br> 1 cup daily | 1 c Mixed Fruit (Watermelon and Honeydew) |
| Vegetable: <br> 5 cups weekly <br> 1 cup daily | 1 c |
| - Dark/Green $1 / 2$ cup weekly | 1/4 cup (in Stir Fry) |
| - Red/Orange <br> $11 / 4$ cup weekly | 1/2c Roasted Carrots $1 / 4$ cup (in Stir Fry) |
| - Beans, Peas (Legumes) $1 / 2$ cup weekly |  |
| - Starchy $1 / 2$ cup weekly |  |
| - Other $3 / 4$ cup weekly |  |
| - Additional Vegetable to reach total $11 / 2$ cups weekly |  |
| Grains: <br> 10-12 ounce equivalent weekly <br> 2 ounce equivalent daily | Egg Noodles (2 oz eq) |
| - Non-Whole Grain-Rich |  |
| - Whole Grain-Rich | Roll |
| $\begin{aligned} & \hline \text { Milk: } \\ & 5 \text { cups weekly } \\ & 1 \text { cup daily } \\ & \hline \end{aligned}$ | 1c 1\% Milk or 1 c Skim Chocolate Milk |

## Exhibit B-5

Menu Planning Worksheet WEEK 1 - After School Snack

| 1 Milk: <br> 1 cup <br> Two choices required |  |  |  |  | $\begin{aligned} & 1 \text { c } 1 \% \text { Milk or } \\ & 1 \text { c Skim } \\ & \text { Chocolate Milk } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Fruit or Vegetable: $3 / 4$ cup Juice, fruit and/or vegetable | 3/4 cup Fresh Apple Slices | 3/4 cup Grapes |  | 3/4 cup Carrot sticks |  |
| 1 Grain: <br> 1 Slice bread or 1 serving cornbread or biscuit or roll or muffin or $3 / 4$ cup cold dry cereal or $1 / 2$ cup hot cooked cereal or $1 / 2$ cup pasta or noodles or grains |  |  | 114 cup Granola |  | 1 cup Dry Cereal OR 1 oz eq. Cereal Bar |
| 1 Meat/Meat Alternate: <br> 1 oz . meat or poultry or fish or <br> 1 oz . alternate protein product or 1 oz . cheese or $1 / 2$ cup egg or $1 / 4$ cup cooked dry beans or peas or 2 TBSP. peanut or other nut or seed butters or 1 oz . nuts and/or seeds or 4 oz. yogurt | 2 TBSP. Nut Butter | 1 oz. Cheese, cubed | 1/2 cup Low-Fat Yogurt | 1 oz . Hummus |  |

*Students MUST have two different components. There is no Offer versus Serve in the afterschool snack program. The students must take both components in the full crediting amount.

## Menu Planning Worksheet

 WEEK 2 - After School Snack| 1 Milk: <br> 1 cup <br> Two choices required |  | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk |  |  | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Fruit or Vegetable: $3 / 4$ cup Juice, fruit and/or vegetable | 3/4 cup Celery Sticks |  | 3/4 cup Dried Fruit, no sugar added | 1 whole Banana |  |
| 1 Grain: <br> 1 Slice bread or 1 serving cornbread or biscuit or roll or muffin or <br> $3 / 4$ cup cold dry cereal or $1 / 2$ cup hot cooked cereal or <br> $1 / 2$ cup pasta or noodles or grains |  | 1 oz. Graham Crackers |  |  | 1 oz. Whole Grain Goldfish Crackers |
| 1 Meat/Meat Alternate: 1 oz . meat or poultry or fish or 1 oz . alternate protein product or 1 oz . cheese or $1 / 2$ cup egg or $1 / 4$ cup cooked dry beans or peas or 2 TBSP. peanut or other nut or seed butters or 1 oz. nuts and/or seeds or 4 oz. yogurt | 2 TBSP. Nut Butter |  | $1 / 2$ cup Low-Fat Yogurt | 1 oz. Low Fat Cheese, String Cheese |  |

*Students MUST have two different components. There is no Offer versus Serve in the afterschool snack program. The students must take both components in the full crediting amount.

## Menu Planning Worksheet WEEK 3 - After School Snack

| 1 Milk: <br> 1 cup <br> Two choices required | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk |  | $\begin{aligned} & \text { 1 c } 1 \% \text { Milk or } 1 \\ & \text { c Skim Chocolate } \\ & \text { Milk } \\ & \hline \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Fruit or Vegetable: $3 / 4$ cup Juice, fruit and/or vegetable |  |  | 3/4 cup Carrot Sticks | 3/4 cup <br> Strawberries | 1 cup Apple Juice |
| 1 Grain: <br> 1 Slice bread or 1 serving cornbread or biscuit or roll or muffin or <br> $3 / 4$ cup cold dry cereal or $1 / 2$ cup hot cooked cereal or <br> $1 / 2$ cup pasta or noodles or grains | 1 Blueberry Muffin | 1 oz . Graham Crackers |  |  |  |
| 1 Meat/Meat <br> Alternate: <br> 1 oz. meat or poultry or fish or <br> 1 oz . alternate protein product or 1 oz . cheese or $1 / 2$ cup egg or $1 / 4$ cup cooked dry beans or peas or 2 TBSP. peanut or other nut or seed butters or 1 oz. nuts and/or seeds or <br> 4 oz . yogurt |  | 2 TBSP. Nut Butter |  | $1 / 2$ cup Low-Fat Yogurt | 1 oz. Low Fat Cheese, String Cheese |

*Students MUST have two different components. There is no Offer versus Serve in the afterschool snack program. The students must take both components in the full crediting amount.

Menu Planning Worksheet WEEK 4 - After School Snack

| 1 Milk: <br> 1 cup <br> Two choices required |  |  |  |  | 1 c $1 \%$ Milk or 1 c Skim Chocolate Milk |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Fruit or Vegetable: $3 / 4$ cup Juice, fruit and/or vegetable | 3/4 cup Fresh Apple Slices | 3/4 cup Grapes |  | 3/4 cup Carrot sticks |  |
| 1 Grain: <br> 1 Slice bread or <br> 1 serving cornbread or biscuit or roll or muffin or $3 / 4$ cup cold dry cereal or $1 / 2$ cup hot cooked cereal or $1 / 2$ cup pasta or noodles or grains |  |  | 1/4 cup Granola |  | 1 cup Dry Cereal OR 1 oz eq. Cereal Bar |
| 1 Meat/Meat Alternate: <br> 1 oz . meat or poultry or fish or <br> 1 oz . alternate protein product or 1 oz . cheese or $1 / 2$ cup egg or $1 / 4$ cup cooked dry beans or peas or 2 TBSP. peanut or other nut or seed butters or 1 oz . nuts and/or seeds or 4 oz. yogurt | 2 TBSP. Nut Butter | 1 oz. Cheese, cubed | $1 / 2$ cup Low-Fat <br> Yogurt | 1 oz . Hummus |  |

[^0] students must take both components in the full crediting amount.

## Menu Planning Worksheet

Day 21 - After School Snack

| 1 Milk: |  |
| :--- | :--- |
| 1 cup |  |
| Two choices required |  |
| 1 Fruit or Vegetable: | $3 / 4$ cup Celery Sticks |
| $3 / 4$ cup Juice, fruit and/or vegetable |  |
| $\mathbf{1}$ Grain: |  |
| 1 Slice bread or |  |
| 1 serving cornbread or biscuit or roll |  |
| or muffin or |  |
| $3 / 4$ cup cold dry cereal or |  |
| $1 / 2$ cup hot cooked cereal or |  |
| $1 / 2$ cup pasta or noodles or grains |  |
| $\mathbf{1}$ Meat/Meat Alternate: | 2 TBSP. Nut Butter |
| 1 oz. meat or poultry or fish or |  |
| 1 oz. alternate protein product or |  |
| 1 oz. cheese or |  |
| $1 / 2$ cup egg or |  |
| $1 / 4$ cup cooked dry beans or peas or |  |
| 2 TBSP. peanut or other nut or seed |  |
| butters or |  |
| 1 oz. nuts and/or seeds or |  |
| 4 oz. yogurt |  |

*Students MUST have two different components. There is no Offer versus Serve in the afterschool snack program. The students must take both components in the full crediting amount.

## Exhibit B-6

## Meal Choices and Additional Daily Offerings

\(\left.$$
\begin{array}{|c|c|c|c|c|c|}\hline \text { Site Name } & \begin{array}{c}\text { Reimbursable } \\
\text { Meal "Entrée" } \\
\text { Choices* }\end{array} & \begin{array}{c}\text { Additional } \\
\text { Fruit } \\
\text { Choices }\end{array} & \begin{array}{c}\text { Additional } \\
\text { Vegetable } \\
\text { Choices }\end{array} & \begin{array}{c}\text { Salad Bar } \\
\text { Offered }\end{array} & \begin{array}{c}\text { Additional } \\
\text { Daily } \\
\text { Offerings }\end{array} \\
\hline \begin{array}{c}\text { KIPP Memphis } \\
\text { Collegiate } \\
\text { Elementary }\end{array}
$$ \& \mathbf{2} \& 0 \& \& \& <br>
\hline \begin{array}{c}KIPP Memphis <br>
Collegiate <br>

Middle\end{array} \& 2 \& 0 \& 0 \& No \& No\end{array}\right]\)| No |
| :---: |

*The minimum number of Reimbursable Meal "Entrée" Choices is one per the 21-day cycle menu. This column does not denote the number of additional "entrée" choices. For example, two means the one entrée per the 21-day cycle menu and one additional "varied" entrée that may be served as part of the reimbursable meal, for a total of two reimbursable meal entrées from which students may choose. In addition, the varied Reimbursable Meal "Entrée" Choices are generally not the same as the Additional Daily Offerings.

Exhibit C
USDA
United States Department of Agriculture

## School Breakfast Program Meal Pattern

Pre-K Breakfast-See requirements at:
https://www.ecfr.gov/current/title-7/subtitle-B/chapter-II/subchapter-A/part-220\#p220.8(0)(2)

|  | Grades K-5 | Grades 6-8 | Grades 9-12 |
| :---: | :---: | :---: | :---: |
| Food Components | Amount of Food ${ }^{\text {a }}$ per Week |  |  |
|  | (minimum per day) |  |  |
| Fruits (cups) ${ }^{\text {b c }}$ | 5 (1) | 5 (1) | 5 (1) |
| Vegetables (cups) ${ }^{\text {bc }}$ | 0 | 0 | 0 |
| Dark green | 0 | 0 | 0 |
| Red/Orange | 0 | 0 | 0 |
| Beans and peas (legumes) | 0 | 0 | 0 |
| Starchy | 0 | 0 | 0 |
| Other | 0 | 0 | 0 |
| Grains (oz eq) ${ }^{\text {d }}$ | 7-10 (1) | 8-10 (1) | 9-10 (1) |
| Meats/Meat Alternates (oz eq) ${ }^{\text {e }}$ | 0 | 0 | 0 |
| Fluid milk ${ }^{\text {f }}$ (cups) | 5 (1) | 5 (1) | 5 (1) |

Other Specifications: Daily Amount Based on the Average for a 5-Day Week

| Min-max calories (kcal) ${ }^{\mathrm{gh}}$ | $350-500$ | $400-550$ | $450-600$ |
| :--- | :---: | :---: | :---: |
| Saturated fat $\left(\%\right.$ of total calories) ${ }^{\mathrm{h}}$ | $<10$ | $<10$ | $<10$ |
| Sodium Target $1(\mathrm{mg})$ | $\leq 540$ | $\leq 600$ | $\leq 640$ |
| ${\text { Trans } \text { fat }^{\mathrm{h}}} \quad$ | Nutrition label or manufacturer specifications must <br> indicate zero grams of trans fat per serving. |  |  |

${ }^{\text {a }}$ Food items included in each group and subgroup and amount equivalents. Minimum creditable serving is $1 / 8$ cup. ${ }^{\text {b }}$ One-quarter cup of dried fruit counts as $1 / 2$ cup of fruit; 1 cup of leafy greens counts as $1 / 2$ cup of vegetables. No more than half of the fruit or vegetable offerings may be in the form of juice. All juice must be $100 \%$ full-strength.
${ }^{\text {c }}$ Schools must offer 1 cup of fruit daily and 5 cups of fruit weekly. Vegetables may be substituted for fruits, but the first two cups per week of any such substitution must be from the dark green, red/orange, beans/peas (legumes), or "Other vegetables" subgroups, as defined in §210.10(c)(2)(iii) of this chapter.
${ }^{\text {d }}$ At least 80 percent of grains offered weekly must meet the whole grain-rich criteria specified in FNS guidance, and the remaining grain items offered must be enriched. Schools may substitute 1 oz . eq. of meat/meat alternate for 1 oz . eq. of grains after the minimum daily grains requirement is met.
${ }^{e}$ There is no meat/meat alternate requirement.
${ }^{\text {f }}$ All fluid milk must be fat-free (skim) or low-fat (1 percent fat or less). Milk may be unflavored or flavored, provided that unflavored milk is offered at each meal service.
${ }^{\text {g }}$ The average daily calories for a 5-day school week must be within the range (at least the minimum and no more than the maximum values).
${ }^{\text {h }}$ Discretionary sources of calories (solid fats and added sugars) may be added to the meal pattern if within the specifications for calories, saturated fat, trans fat, and sodium. Foods of minimal nutritional value and fluid milk with fat content greater than 1 percent milk fat are not allowed.

## National School Lunch Program Meal Pattern

Pre-K Lunch - See requirements at:
https://www.ecfr.gov/current/title-7/subtitle-B/chapter-II/subchapter-A/part-210\#p-210.10(p)(2)

|  | Grades K-5 | Grades 6-8 | Grades 9-12 |
| :---: | :---: | :---: | :---: |
| Food Components | Amount of Food ${ }^{\text {a }}$ per Week |  |  |
|  | (minimum per day) |  |  |
| Fruits (cups) ${ }^{\text {b }}$ | $21 / 2(1 / 2)$ | $21 / 2(1 / 2)$ | 5 (1) |
| Vegetables (cups) ${ }^{\text {b }}$ | $33 / 4(3 / 4)$ | $33 / 4(3 / 4)$ | 5 (1) |
| Dark green ${ }^{\text {c }}$ | 1/2 | $1 / 2$ | 1/2 |
| Red/Orange ${ }^{\text {c }}$ | $3 / 4$ | $3 / 4$ | 11/4 |
| Beans and peas (legumes) ${ }^{\text {c }}$ | 1/2 | 1/2 | 1/2 |
| Starchy ${ }^{\text {c }}$ | 1/2 | 1/2 | 1/2 |
| Other ${ }^{\text {c d }}$ | 1/2 | 1/2 | $3 / 4$ |
| Additional Vegetables to Reach Total ${ }^{\text {e }}$ | 1 | 1 | $11 / 2$ |
| Grains (oz eq) ${ }^{\text {f }}$ | 8-9 (1) | 8-10 (1) | 10-12 (2) |
| Meats/Meat Alternates (oz eq) | 8-10 (1) | 9-10 (1) | 10-12 (2) |
| Fluid milk (cups) ${ }^{\text {g }}$ | 5 (1) | 5 (1) | 5 (1) |

Other Specifications: Daily Amount Based on the Average for a 5-Day Week

| Min-max calories (kcal) ${ }^{\mathrm{h}}$ | $550-650$ | $600-700$ | $750-850$ |  |
| :--- | :---: | :---: | :---: | :---: |
| Saturated fat (\% of total <br> calories $)^{\mathrm{h}}$ | $<10$ | $<10$ | $<10$ |  |
| Sodium Interim Target 1 (mg) ${ }^{\mathrm{h}}$ | $\leq 1,230$ | $\leq 1,360$ | $\leq 1,420$ |  |
| Sodium Interim Target 1A (mg) <br> i | $\leq 1,110$ | $\leq 1,225$ | $\leq 1,280$ |  |
| Trans fat $^{\mathrm{h}}$ | Nutrition label or manufacturer specifications must indicate <br> zero grams of trans fat per serving. |  |  |  |

${ }^{\text {a }}$ Food items included in each group and subgroup and amount equivalents. Minimum creditable serving is $1 / 8$ cup.
${ }^{b}$ One-quarter cup of dried fruit counts as $1 / 2$ cup of fruit; 1 cup of leafy greens counts as $1 / 2$ cup of vegetables. No more than half of the fruit or vegetable offerings may be in the form of juice. All juice must be $100 \%$ full-strength.
${ }^{c}$ Larger amounts of these vegetables may be served.
${ }^{\mathrm{d}}$ This category consists of "Other vegetables" as defined in paragraph (c)(2)(iii)(E) of this section. For the purposes of the NSLP, the "Other vegetables" requirement may be met with any additional amounts from the dark green, red/orange, and beans/peas (legumes) vegetable subgroups as defined in paragraph (c)(2)(iii) of this section.
${ }^{\mathrm{e}}$ Any vegetable subgroup may be offered to meet the total weekly vegetable requirement.
${ }^{f}$ At least 80 percent of grains offered weekly must meet the whole grain-rich criteria specified in FNS guidance, and the remaining grain items offered must be enriched.
${ }^{\mathrm{g}}$ All fluid milk must be fat-free (skim) or low-fat (1 percent fat or less). Milk may be flavored or flavored, provided that unflavored milk is offered at each meal service.
${ }^{\mathrm{h}}$ Discretionary sources of calories (solid fats and added sugars) may be added to the meal pattern if within the specifications for calories, saturated fat, trans fat, and sodium. Foods of minimal nutritional value and fluid milk with fat content greater than 1 percent are not allowed.
${ }^{\mathrm{i}}$ Sodium Interim Target 1A must be met no later than July 1, 2023 (SY 2023-2024).

## SNACK Meal Pattern

## Pre-K Snack - See requirements at:

 https://www.ecfr.gov/current/title-7/subtitle-B/chapter-II/subchapter-A/part-210\#p210.10(o)(3)(ii)| SELECT TWO OF THE FOUR COMPONENTS FOR A REIMBURSABLE SNACK |  |  |  |
| :---: | :---: | :---: | :---: |
| Food Components and Food Items ${ }^{1}$ | Children Ages 1 and 2 | Children Ages 3-5 | Children Ages 6-12 ${ }^{2}$ |
| Milk |  |  |  |
| Fluid Milk ${ }^{3}$ | $4 \mathrm{fl} \mathrm{OZ} \mathrm{(1/2} \mathrm{c)}$ | $4 \mathrm{fl} \mathrm{Oz} \mathrm{(1/2} \mathrm{c)}$ | $8 \mathrm{fl} \mathrm{OZ} \mathrm{(1} \mathrm{c)}$ |
| Vegetable or Fruit ${ }^{2}$ |  |  |  |
| Juice ${ }^{2}$, fruit and/or vegetable | $1 / 2 \mathrm{C}$ | 1/2C | 3/4C |
| Grains/Breads ${ }^{4,5}$ | $1 / 2 \mathrm{Oz} \mathrm{eq}$ | 1/2 Oz eq | 1 oz eq |
| Meat/Meat Alternate ${ }^{6,7,8}$ |  |  |  |
| Lean Meat or poultry or fish ${ }^{6}$ or | 1/2 OZ | $1 / 2 \mathrm{OZ}$ | 1 oz |
| Alternate Protein products ${ }^{7}$ or | 1/20Z | 1/20Z | 1 Oz |
| Cheese or | 1/2 OZ | 1/20Z | 1 OZ |
| Egg (large) or | 1/2 large egg | 1/2 large egg | 1/2 large egg |
| Cooked dry beans or peas or | 1/8 C | 1/8 C | 1/4C |
| Peanut or other nuts or seed butters | 1 T | 1 T | 2T |
| Nuts and/or seeds ${ }^{8}$ or | 1/2 OZ ${ }^{8}$ | $1 / 2 \mathrm{OZ}^{8}$ | 1 OZ |
| Yogurt ${ }^{9}$ | $2 \mathrm{Oz} \mathrm{or} 1 / 4 \mathrm{C}$ | $2 \mathrm{oz} \mathrm{or} 1 / 4 \mathrm{C}$ | 4 OZ or $1 / 2 \mathrm{C}$ |

${ }^{1}$ Children age 12 and older may be served larger portions based on their greater food needs. They may not be served less the minimum quantities listed in this column.
${ }^{2}$ Serve two or more kinds of vegetables and/or fruits. Full-strength vegetable or fruit juice may be counted to meet not more than one-half of this requirement.
${ }^{3}$ Fluid milk must be low-fat ( 1 percent milk fat or less, flavored or unflavored)
${ }^{4}$ Grains/Breads must be whole-grain or enriched, or made from whole-grain or enriched flour or meal that may include bran and germ. Cereal must be whole-grain, enriched, or fortified.
${ }^{5}$ Either volume (cup) or weight (oz), whichever is less.
${ }^{6} \mathrm{~A}$ serving consists of the edible portion of cooked lean meat or poultry or fish
${ }^{7}$ Alternate protein products must meet requirements in Appendix A of 7 CFR Part 210.
${ }^{8}$ Nuts and seeds are generally not recommended to be served to children ages $1-3$ since they present a choking hazard. If served, nuts and seeds should be finely minced.
${ }^{9}$ Yogurt may be plain or flavored, unsweetened, or sweetened - commercially prepared.

## Vegetable Subgroups

Listed below are samples of commonly eaten vegetables found in each of the required vegetable subgroups. The list is not all-inclusive.

| Dark Green Vegetables <br> - Bok choy <br> - Broccoli <br> - Collard greens <br> - Dark green leafy lettuce <br> - Kale <br> - Mesclun <br> - Mustard greens <br> - Romaine lettuce <br> - Spinach <br> - Turnip greens | Beans and Peas* <br> - Black beans <br> - Black-eyed peas (mature, dry) <br> - Garbanzo beans (chickpeas) <br> - Kidney beans <br> - Lentils <br> - Navy beans <br> - Pinto beans <br> - Soy beans <br> - Split peas <br> - White beans |
| :---: | :---: |
| Starchy Vegetables <br> - Cassava <br> - Corn <br> - Fresh cowpeas, field peas, or black-eyed peas (not dry) <br> - Green bananas <br> - Green peas <br> - Green lima beans <br> - Plantains <br> - Potatoes <br> - Taro | Other Vegetables <br> - Artichokes <br> - Asparagus <br> - Avocado <br> - Bean sprouts <br> - Beets <br> - Brussels sprouts <br> - Cabbage <br> - Cauliflower <br> - Celery <br> - Cucumbers <br> - Eggplant |
| Red \& Orange Vegetables <br> - Acorn squash <br> - Butternut squash <br> - Carrots <br> - Hubbard squash <br> - Pumpkin <br> - Red peppers <br> - Sweet potatoes <br> - Tomatoes <br> - Tomato juice | Other Vegetables (continued) <br> - Green peppers <br> - Iceberg (head) lettuce <br> - Mushrooms <br> - Okra <br> - Onions <br> - Parsnips <br> - Turnips <br> - Wax beans <br> - Zucchini |

*For more information on the beans and peas subgroup, refer to http://www.choosemyplate.gov/food-groups/vegetables-beans-peas.html.

## School Lunch and Breakfast Whole Grain-rich Ounce Equivalency (Oz. Eq.) Requirements for School Meal Programs ${ }^{1,2}$

| Group A | Oz. Eq. for Group A |
| :---: | :---: |
| - Bread type coating <br> - Bread sticks (hard) <br> - Chow mein noodles <br> - Savory crackers (saltines and snack crackers) <br> - Croutons <br> - Pretzels (hard) <br> - Stuffing (dry) Note: weights apply to bread in stuffing. | $\begin{aligned} & 1 \mathrm{oz} . \text { eq. }=22 \mathrm{gm} \text {. or } 0.8 \mathrm{oz} . \\ & 3 / 4 \mathrm{oz} . \text { eq. }=17 \mathrm{gm} . \text { or } 0.6 \mathrm{oz} . \\ & 1 / 2 \mathrm{oz} . \text { eq. }=11 \mathrm{gm} . \text { or } 0.4 \mathrm{oz} . \\ & 1 / 4 \mathrm{oz} . \text { eq. }=6 \mathrm{gm} . \text { or } 0.2 \mathrm{oz} . \end{aligned}$ |
| Group B | Oz. Eq. for Group B |
| - Bagels <br> - Batter type coating <br> - Biscuits <br> - Breads (sliced whole wheat, French, Italian) <br> - Buns (hamburger and hot dog) <br> - Sweet crackers ${ }^{4}$ (graham crackers-all shapes, animal crackers) <br> - Egg roll skins <br> - English muffins <br> - Pita bread (whole wheat or whole grain-rich) <br> - Pizza crust <br> - Pretzels (soft) <br> - Rolls (whole wheat or whole grain-rich) <br> - Tortillas (whole wheat or whole corn) <br> - Tortilla chips (whole wheat or whole corn) <br> - Taco shells (whole wheat or whole corn) | $\begin{gathered} 1 \mathrm{oz} . \text { eq. }=28 \mathrm{gm} . \text { or } 1.0 \mathrm{oz} . \\ 3 / 4 \mathrm{oz} . \text { eq. }=21 \mathrm{gm} . \text { or } 0.75 \mathrm{oz} . \\ 1 / 2 \mathrm{oz} . \text { eq. }=14 \mathrm{gm} . \text { or } 0.5 \mathrm{oz} . \\ 1 / 4 \mathrm{oz} . \text { eq. }=7 \mathrm{gm} . \text { or } 0.25 \mathrm{oz} . \end{gathered}$ |
| Group C | Oz. Eq. for Group C |
| - Cookies ${ }^{3}$ (plain-includes vanilla wafers) <br> - Cornbread <br> - Corn muffins <br> - Croissants <br> - Pancakes <br> - Pie crust (dessert pies ${ }^{3}$, cobbler ${ }^{3}$, fruit turnovers ${ }^{4}$, and meat/meat alternate pies) <br> - Waffles | $\begin{gathered} 1 \mathrm{oz} . \text { eq. }=34 \mathrm{gm} . \text { or } 1.2 \mathrm{oz} . \\ 3 / 4 \mathrm{oz} . \mathrm{eq.}=26 \mathrm{gm} . \text { or } 0.9 \mathrm{oz} . \\ 1 / 2 \mathrm{oz} . \text { eq. }=17 \mathrm{gm} . \text { or } 0.6 \mathrm{oz} . \\ 1 / 4 \mathrm{oz} . \text { eq. }=9 \mathrm{gm} . \text { or } 0.3 \mathrm{oz} . \end{gathered}$ |

## Exhibit C-2 (Cont'd.)

| Group D | Oz. Eq. for Group D |
| :---: | :---: |
| - Doughnuts ${ }^{4}$ (cake and yeast raised, unfrosted) <br> - Cereal bars, breakfast bars, granola bars ${ }^{4}$ (plain) <br> - Muffins (all, except corn) <br> - Sweet roll (unfrosted) <br> - Toaster pastry ${ }^{4}$ (unfrosted) | $\begin{aligned} & 1 \mathrm{oz} . \text { eq. }=55 \mathrm{gm} . \text { or } 2.0 \mathrm{oz} . \\ & 3 / 4 \mathrm{oz} . \text { eq. }=42 \mathrm{gm} . \text { or } 1.5 \mathrm{oz} . \\ & 1 / 2 \mathrm{oz} . \text { eq. }=28 \mathrm{gm} . \text { or } 1.0 \mathrm{oz} . \\ & 1 / 4 \mathrm{oz} . \text { eq. }=14 \mathrm{gm} . \text { or } 0.5 \mathrm{oz} . \end{aligned}$ |
| Group E | Oz. Eq. for Group E |
| - Cereal bars, breakfast bars, granola bars ${ }^{4}$ (with nuts, dried fruit, and/or chocolate pieces) <br> - Cookies ${ }^{3}$ (with nuts, raisins, chocolate pieces, and/or fruit purées) <br> - Doughnuts ${ }^{4}$ (cake and yeast raised, frosted or glazed) <br> - French toast <br> - Sweet rolls ${ }^{4}$ (frosted) <br> - Toaster pastry ${ }^{4}$ (frosted) | $\begin{aligned} & 1 \mathrm{oz} . \text { eq. }=69 \mathrm{gm} . \text { or } 2.4 \mathrm{oz} . \\ & 3 / 4 \mathrm{oz} . \text { eq. }=52 \mathrm{gm} . \text { or } 1.8 \mathrm{oz} . \\ & 1 / 2 \mathrm{oz} . \text { eq. }=35 \mathrm{gm} . \text { or } 1.2 \mathrm{oz} . \\ & 1 / 4 \mathrm{oz} . \text { eq. }=18 \mathrm{gm} . \text { or } 0.6 \mathrm{oz} . \end{aligned}$ |
| Group F | Oz. Eq. for Group F |
| - Cake ${ }^{3}$ (plain, unfrosted) <br> - Coffee cake ${ }^{4}$ | $\begin{aligned} & 1 \mathrm{oz} . \text { eq. }=82 \mathrm{gm} . \text { or } 2.9 \mathrm{oz} . \\ & 3 / 4 \mathrm{oz} . \text { eq. }=62 \mathrm{gm} . \text { or } 2.2 \mathrm{oz} . \\ & 1 / 2 \mathrm{oz} . \text { eq. }=41 \mathrm{gm} . \text { or } 1.5 \mathrm{oz} . \\ & 1 / 4 \mathrm{oz} . \mathrm{eq} .=21 \mathrm{gm} . \text { or } 0.7 \mathrm{oz} . \end{aligned}$ |
| Group G | Oz. Eq. for Group G |
| - Brownies ${ }^{3}$ (plain) <br> - Cake ${ }^{3}$ (all varieties, frosted) | $\begin{aligned} & 1 \mathrm{oz} . \text { eq. }=125 \mathrm{gm} . \text { or } 4.4 \mathrm{oz} . \\ & 3 / 4 \mathrm{oz} . \text { eq. }=94 \mathrm{gm} . \text { or } 3.3 \mathrm{oz} . \\ & 1 / 2 \mathrm{oz} . \text { eq. }=63 \mathrm{gm} . \text { or } 2.2 \mathrm{oz} . \\ & 1 / 4 \mathrm{oz} . \text { eq. }=32 \mathrm{gm} . \text { or } 1.1 \mathrm{oz} . \end{aligned}$ |
| Group H | Oz. Eq. for Group H |
| - Cereal grains (barley, quinoa, etc.) <br> - Breakfast cereals (cooked) ${ }^{5,6}$ <br> - Bulgur or cracked wheat <br> - Macaroni (all shapes) <br> - Noodles (all varieties) <br> - Pasta (all shapes) <br> - Ravioli (noodle only) <br> - Rice (enriched white or brown) | $\begin{gathered} 1 \text { oz. eq. }=1 / 2 \text { cup cooked or } \\ 1 \text { oz. }(28 \mathrm{~g}) \text { dry } \end{gathered}$ |


| Group I | Oz. Eq. for Group I |
| :---: | :---: |
| Ready-to-eat breakfast cereal (cold, dry) ${ }^{5,6}$ | 1 oz. eq. $=1$ cup or 1 oz. for <br> flakes and rounds <br> 1 oz. eq. $=1.25$ cups or 1 oz. <br> for puffed cereal |
| 1 oz. eq. $=1 / 4$ cup or 1 oz. for |  |
| granola |  |

${ }^{1}$ The following food quantities from Groups A-G must contain at least 16 grams of whole grain or can be made with 8 grams of whole grain and 8 grams of enriched meal and/or enriched flour to be considered whole grain-rich.
${ }^{2}$ Some of the following grains may contain more sugar, salt, and/or fat than others. This should be a consideration when deciding how often to serve them.
${ }^{3}$ Allowed only as dessert at lunch as specified in $\S 210.10$.
${ }^{4}$ Allowed for desserts at lunch as specified in $\$ 210.10$, and for breakfasts served under the SBP.
${ }^{5}$ Refer to program regulations for the appropriate serving size for supplements served to children aged 1-5 in the NSLP and meals served to children ages 1-5 and adult participants in the CACFP. Breakfast cereals are traditionally served as a breakfast menu item but may be served in meals other than breakfast.
${ }^{6}$ Cereals must be whole grain, or whole grain and enriched or fortified cereal.

## "Buy American" Certification

We require that suppliers comply with the "Buy American" provision in all program meals and:

1) certify that the products they are offering are domestic; or
2) request permission to provide an alternative item when domestic is not available or is priced substantially higher than the non-domestic item.

Requests for alternatives or exceptions should be made as a last resort. However, if you do not have a domestic item to provide for any line item specification on this bid, we will entertain a request for exception at the time of bid. Requests for exceptions during the bid period must be made in writing using this same form. All requests must be submitted at least (_) days prior to the scheduled delivery date.

| Item as specified <br> (include FSMC <br> number) | Reason for exception (check one: <br> "Limited or lack of availability" or <br> "Price") | Alternative substitute <br> item (include FSMC <br> number) | Price of <br> specified <br> item | Price of <br> alternative <br> item |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Limited or lack of <br> availability | Price |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

In all cases, the school food authority is the determining official that makes the decision to accept non-domestic items. Unless a specific exception has been granted, non-domestic items may not be shipped.

I/We $\qquad$ certify that all food items on this bid have at least $\qquad$ percent U.S. content and were processed in the U.S., except for those listed above.

## FSMC Certification

## Date

## Attachment A

I, $\qquad$ , a duly authorized agent of
(Agent)
neither $\qquad$ nor any individual presently
(Contractor)
affiliated with $\qquad$ has been barred from (Contractor)
bidding on a public contract as a result of a violation of either Section 33E-3 (bid rigging) or

Section 33E-4 (bid rotating) of the Tennessee Criminal code, contained in Chapter 38 of the Tennessee

Revised Statutes.

## Authorized Agent

## Attachment B Certificate of Independent Price Determination

Both the Local Education Agency and the Food Service Management Company (Offeror) shall execute this Certificate of Independent Price Determination.

Name of Food Service Management Company
KIPP Memphis Collegiate Schools
(A) By submission of this Offer, the Offeror certifies and in the case of a joint Offer, each party thereto certifies as to its own organization, that in connection with this procurement:
(1) The prices in this Offer have been arrived at independently, without consultation, communication or Agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other Offeror or with any competitor;
(2) Unless otherwise required by law, the prices which have been quoted in this Offer have not been knowingly disclosed by the Offeror and will not knowingly be disclosed by the Offeror prior to opening in the case of an advertised procurement, or prior to award in the case of a negotiated procurement, directly or indirectly to any other Offeror or to any competitor; and
(3) No attempt has been made or will be made by the Offeror to induce any person or firm to submit or not to submit, an Offer for the purpose of restricting competition.
(B) Each person signing this Offer on behalf of the Food Service Management Company certifies that:
(1) He or she is the person in the Offerors organization responsible within the organization for the decision as to the prices being Offered herein and has not participated, and will not participate, in any action contrary to $(\mathrm{A})(1)$ through $(\mathrm{A})(3)$ above; or
(2) He or she is not the person in the Offeror's organization responsible for the decision as to the prices being Offered herein, but that he or she has been authorized in writing to act as agent for the persons responsible for such decision in certifying that such persons have not participated and will not participate, in any action contrary to $(\mathrm{A})(1)$ through $(\mathrm{A})(3)$ above, and as their agent does hereby so certify; and he or she has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above.

To the best of my knowledge, this Food Service Management Company, its affiliates, subsidiaries, officers, directors and employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:
Signature of Food Service Management
Company's Authorized Representative

Title
Date

In accepting this Offer, the LEA certifies that no representative of the LEA has taken any action which may have jeopardized the independence of the Offer referred to above.
Signature of Local Education Agency

$\overline{\text { Title }} \quad$| Date |
| :--- |

[^1]Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions

The following statement is made in accordance with the Privacy Act of 1974 (5 U.S.C. § 552a, as amended). This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, and 2 CFR $\S \S 180.300,180.335$, Participants' responsibilities. The regulations were amended and published on August 31, 2005, in 70 Fed. Reg. 51865-51880. Copies of the regulations may be obtained by contacting the Department of Agriculture agency offering the proposed covered transaction.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0505-0027. The time required to complete this information collection is estimated to average 15 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. The provisions of appropriate criminal or civil fraud, privacy, and other statutes may be applicable to the information provided.

## (Read instructions on page two before completing certification.)

A. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency;
B. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

| ORGANIZATION NAME | PR/AWARD NUMBER OR PROJECT NAME |  |
| :--- | :--- | :--- |
| NAME(S) AND TITLE(S) OF AUTHORIZED REPRESENTATIVE(S) |  |  |
| SIGNATURE |  |  |

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.
Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 7202600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.
To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov.
USDA is an equal opportunity provider, employer, and lender.
(1) By signing and submitting this form, the prospective lower tier participant is providing the certification set out on page 1 in accordance with these instructions.
(2) The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the Department or agency with which this transaction originated may pursue available remedies, including suspension or debarment.
(3) The prospective lower tier participant must provide immediate written notice to the person(s) to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
(4) The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person, " "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549, at 2 CFR Parts 180 and 417. You may contact the Department or agency to which this proposal is being submitted for assistance in obtaining a copy of those regulations.
(5) The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it may not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the Department or agency with which this transaction originated.
(6) The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
(7) A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the General Services Administration's System for Award Management Exclusions database.
(8) Nothing contained in the foregoing shall be construed to require establishment of a system of records to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
(9) Except for transactions authorized under paragraph (5) of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the Department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

## Attachment D

## CERTIFICATION REGARDING LOBBYING

Applicants must review the requirements for certification regarding lobbying included in the regulations cited below before completing this form. Applicants must sign this form to comply with the certification requirements under 34 CFR Part 82, "New Restrictions on Lobbying". This certification is a material representation of fact upon which the Department of Education relies when it makes a grant or enters into a cooperative agreement.

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 34 CFR Part 82, for persons entering into a Federal contract, grant or cooperative agreement over $\$ 100,000$, as defined at 34 CFR Part 82 , Sections 82.105 and 82.110 , the applicant certifies that:
(a) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the making of any Federal grant, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal grant or cooperative agreement;
(b) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form - LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions;
(c) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subgrants and contracts under grants and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above certification.

| NAME OF APPLICANT | PR/AWARD NUMBER AND / OR PROJECT NAME |
| :--- | :--- |
| PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE |  |
| SIGNATURE | DATE |

## INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, State and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee", then enter the full name, address, city, State and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitations for Bid (RFP) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Included prefixes, e.g., "RFP-DE-90-001".
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, State and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered Federal action.
(b) Enter the full names of the individual(s) performing services, and include full address if different from 10(a). Enter Last Name, First Name, and Middle Initial (MI).
11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.
[^2]
## Disclosure of Lobbying Activities

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352
(See reverse for public burden disclosure)

| 1. Type of Federal Action: <br> a. contract <br> b. grant <br> c. cooperative agreement <br> d. loan <br> e. loan guarantee <br> f. loan insurance <br> 2. Status of <br> a. bid/offe <br> b. initial a <br> c. post-aw | 2. Status of Federal Action: <br> a. bid/offer/application <br> b. initial award <br> c. post-award | 3. Report Type: <br> a. initial filing $\qquad$ b. material change <br> For material change only: <br> Year $\qquad$ quarter $\qquad$ Date of last report $\qquad$ |
| :---: | :---: | :---: |
| 4. Name and Address of Reporting Entity: $\qquad$ Prime $\qquad$ Subawardee <br> Tier $\qquad$ , if Known: <br> Congressional District, if known: | 5. If Reporting Entity in No. 4 is Subawardee, Enter Name and Address of Prime: |  |
| 6. Federal Department/Agency: | 7. Fede <br> CFDA Number | Program Name/Description: <br> applicable: $\qquad$ |
| 8. Federal Action Number, if known: | 9. Award Amount, if known: \$ |  |
| 10. a. Name and Address of Lobbying Registrant <br> (if individual, last name, first name, MI): | b. Individuals different from (last name, fir | forming Services (including address if 10a) name, MI): |
| 11. Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be reported to the Congress semi-annually and will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than $\mathbf{\$ 1 0 , 0 0 0}$ and not more than $\mathbf{\$ 1 0 0 , 0 0 0}$ for each such failure. | Signature: $\qquad$ <br> Print Name: <br> Title: $\qquad$ <br> Telephone No | Date: |
| Federal Use Only | Authorized for Local Reproduction Standard Form - LLL (Rev. 7-97) |  |


[^0]:    *Students MUST have two different components. There is no Offer versus Serve in the afterschool snack program. The

[^1]:    Authorized Representative

[^2]:    According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503

